Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Filing at a Glance

Company: American Modern Home Insurance Company

Product Name: AMH Manufactured Home SERFF Tr Num: AMMH-127293926 State: Arkansas

Program

TOI: 04.0 Homeowners SERFF Status: Closed-Filed State Tr Num:

Sub-TOI: 04.0002 Mobile Homeowners Co Tr Num: 20110214-09 State Status: Suspended Review

Filing Type: Rate/Rule Reviewer(s): Becky Harrington,

Nancy Horton

Author: Gary Behling Disposition Date: 07/22/2011

Date Submitted: 06/27/2011 Disposition Status: Filed

Effective Date Requested (New): 10/01/2011 Effective Date (New): 10/01/2011

Effective Date Requested (Renewal): 10/01/2011 Effective Date (Renewal):

10/01/2011

State Filing Description:

referred to Commissioner 7/1/11

General Information

Project Name: Status of Filing in Domicile: Not Filed

Project Number: 20110214-09 Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 07/22/2011

State Status Changed: 07/01/2011 Deemer Date:

Created By: Gary Behling Submitted By: Gary Behling

Corresponding Filing Tracking Number: n/a

Filing Description:

Revision of some base rates and age of home factors

Company and Contact

Filing Contact Information

Gary Behling, Filing Analyst gbehling@amig.com

7000 Midland Blvd 800-759-9008 [Phone] 5791 [Ext]

Amelia, OH 45102

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Filing Company Information

American Modern Home Insurance Company CoCode: 23469 State of Domicile: Ohio

7000 Midland Blvd. Group Code: 361 Company Type: Property and

Casualty

Amelia, OH 45102 Group Name: State ID Number:

(800) 759-9008 ext. [Phone] FEIN Number: 31-0715697

Filing Fees

Fee Required? Yes Fee Amount: \$150.00

Retaliatory? No

Fee Explanation: Rate filing = \$100.00

Rule filing = \$50.00

Total = \$150.00

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

American Modern Home Insurance Company \$150.00 06/27/2011 49140418

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Correspondence Summary

Dispositions

Status Created By Created On Date Submitted

Filed Becky Harrington 07/22/2011 07/22/2011

Objection Letters and Response Letters

Objection Letters Response Letters

Status Created By Created On Date Submitted Responded By Created On Date Submitted

No Becky 07/01/2011 07/01/2011 Gary Behling 07/06/2011 07/06/2011

response Harrington

necessary

Pending Becky 06/29/2011 06/29/2011 Gary Behling 07/01/2011 07/01/2011

Industry Harrington

Response

Amendments

| Schedule | Schedule Item Name | Created By | Created On | Date Submitted |
|---------------------|------------------------------------|--------------|------------|----------------|
| Supporting Document | NAIC loss cost data entry document | Gary Behling | 06/28/2011 | 06/28/2011 |

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Disposition

Disposition Date: 07/22/2011

Effective Date (New): 10/01/2011

Effective Date (Renewal): 10/01/2011

Status: Filed Comment:

| Company Name: | Overall % Indicated Change: | Overall % Rate Impact: | Written Premium Change for this | # of Policy Holders Affected for this Program: | Written Premium for this Program: | Maximum % Change (where required): | Minimum % Change (where required): |
|--|-----------------------------------|---------------------------|---------------------------------|--|-----------------------------------|------------------------------------|------------------------------------|
| | | | Program: | | | | |
| American Modern Home Insurance Company | 20.600% | 20.070% | \$1,715,085 | 9,906 | \$8,545,515 | 33.910% | 0.000% |

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

| Schedule | Schedule Item | Schedule Item Status | Public Access |
|-------------------------------|---------------------------------------|----------------------|----------------------|
| Supporting Document (revised) | NAIC loss cost data entry document | Filed | Yes |
| Supporting Document | NAIC loss cost data entry document | | Yes |
| Supporting Document | NAIC loss cost data entry document | | Yes |
| Supporting Document | NAIC Loss Cost Filing Document for | | Yes |
| | OTHER than Workers' Comp | | |
| Supporting Document | Cover Memorandum | Filed | Yes |
| Supporting Document | Actuarial Exhibits | Filed | Yes |
| Supporting Document | Statistical Data and Disruption Chart | Filed | Yes |
| Data (mada ad) | (Histogram) | | ., |
| Rate (revised) | Manual pages | Filed | Yes |
| Rate | Manual pages | | Yes |

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Objection Letter

Objection Letter Status No response necessary

Objection Letter Date 07/01/2011 Submitted Date 07/01/2011

Respond By Date
Dear Gary Behling,

This will acknowledge receipt of the recent response.

Objection 1

Comment: Per your request, the filing is being referred to the Commissioner for review.

NOTICE regarding, corrections to filings and scrivener's Errors:

Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

Sincerely,

Becky Harrington

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Response Letter

Response Letter Status Submitted to State

Response Letter Date 07/06/2011 Submitted Date 07/06/2011

Dear Becky Harrington,

Comments:

Response 1

Comments: We are assuming this should have been a note to filer, and will treat it accordingly.

Related Objection 1

Comment:

Per your request, the filing is being referred to the Commissioner for review.

Changed Items:

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Thank you.

Sincerely,

Gary Behling

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Objection Letter

Objection Letter Status Pending Industry Response

Objection Letter Date 06/29/2011 Submitted Date 06/29/2011

Respond By Date Dear Gary Behling,

This will acknowledge receipt of the captioned filing.

Objection 1

Comment: Provide statistical data supporting the increased age of home factors.

Objection 2

Comment: Please provide a disruption chart.

Objection 3

Comment: Rate change requests greater than 6% are subject to Commissioner Bradford's review. You may either amend the overall change to 6% or request the filing be reviewed by the Commissioner.

NOTICE regarding, corrections to filings and scrivener's Errors:

Effective for all filings made on or after June 1, 2011, Arkansas no longer allows the re-opening of closed filings for corrections, changes in effective dates, scrivener's errors, amendments or substantive changes. Please see the General Instructions for how these events will be handled after the effective date of the change."

In accordance with Regulation 23, Section 7.A., this filing may not be implemented until 20 days after the requested amendment(s) and/or information is received.

Sincerely,

Becky Harrington

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Response Letter

Response Letter Status Submitted to State

Response Letter Date 07/01/2011 Submitted Date 07/01/2011

Dear Becky Harrington,

Comments:

Thank you for your letter of 6/29/11.

Response 1

Comments: American Modern Home uses generalized linear modeling (GLM) in the development of our rate relativities for age of home. The attached exhibit shows the following:

- · Policy Count by age of home
- Base Relativity our current relativities for age of home.
- Emblem (077) EMBLEM Model (077) the indicated relativities per our GLM for Arkansas. This represents the rates we should be charging to meet our indicated PLR.
- AR 077 Proposed Base our selected relativities for this filing.

We selected relativities that are lower than the indicated in order to distribute the overall rate impact across all ages of home & to minimize the rate level disruption on any one segment.

Related Objection 1

Comment:

Provide statistical data supporting the increased age of home factors.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: Statistical Data and Disruption Chart (Histogram)

Comment:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Response 2

Comments: AR 077 AoH Hist

This exhibit shows the rate impact ranges across each age of home segment.

Related Objection 1

Comment:

Please provide a disruption chart.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: Statistical Data and Disruption Chart (Histogram)

Comment:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Response 3

Comments: Although the base rates for the owner and package occupancies have been corrected, the overall rate impact is the same.

Therefore, we request that the filing be reviewed by the Commissioner.

Related Objection 1

Comment:

Rate change requests greater than 6% are subject to Commissioner Bradford's review. You may either amend the overall change to 6% or request the filing be reviewed by the Commissioner.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: NAIC loss cost data entry document

Comment:

No Form Schedule items changed.

Rate/Rule Schedule Item Changes

Exhibit Name Rule # or Page # Rate Action Previous State Filing #

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Manual pages BR-1 and PR-1 Replacement

Previous Version

Manual pages BR-1 and PR-1 Replacement

Thank you for your further consideration of this filing.

Sincerely,

Gary Behling

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Amendment Letter

Submitted Date: 06/28/2011

Comments:

The corrected NAIC Loss Cost Data Entry Document reflects the requested effective date of 10/1/11; the original document reflected a 12/1/11 effective date.

Also, the indicated % change on the rate/rule schedule should be 23.8%, rather than the 20.6% shown.

Thank you.

Changed Items:

Supporting Document Schedule Item Changes:

Satisfied -Name: NAIC loss cost data entry document

Comment: The previous document was based on a 12/1/11 effective date, rather than the 10/1/11 effective date we are requesting.

_077_F319AR_NAIC Loss Cost Data Entry Doc_corr_.pdf

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Rate Information

Rate data applies to filing.

Filing Method: File and use

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 1.900%

Effective Date of Last Rate Revision: 10/01/2010

Filing Method of Last Filing: File and use

Company Rate Information

| Company Name: | Overall % | Overall % Rate | Written | # of Policy | Written | Maximum % | Minimum % |
|----------------------|-----------|----------------|-----------------|-------------------|---------------|---------------|---------------|
| | Indicated | Impact: | Premium | Holders | Premium for | Change (where | Change (where |
| | Change: | | Change for | Affected for this | this Program: | required): | required): |
| | | | this Program: | Program: | | | |
| | | | tilis i rogram. | i rogram. | | | |
| | | | uns i rogiam. | r rogram. | | | |

Insurance Company

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Rate/Rule Schedule

Schedule Item Exhibit Name: Rule # or Page Rate Action Previous State Filing Attachments
Status: #: Number:

Filed 07/22/2011 Manual pages BR-1 and PR-1 Replacement PR-1(rev).pdf

BR-1(rev).pdf

ARKANSAS AMERICAN MODERN HOME INSURANCE COMPANY MANUFACTURED HOME PROGRAM

OWNER PACKAGE RATES

Owner Package Manufactured Home

Comprehensive Excluding Flood and Excluding Earthquake (042)

| Internal Limits for the Package | | | | |
|---------------------------------|----------|-----------|--|--|
| Other | Personal | Personal | | |
| Structures | Property | Liability | | |
| 10% | 50% | \$50,000 | | |

| Product Code | Flat Base Rate | Min Rate Value | Min Val Accept | UVRC Code | Cov Relativity |
|-----------------|----------------|-------------------|-------------------|-----------|-------------------|
| 042 | \$469.49 | \$7,000 | \$1,000 | JL | 1.00 |

OWNER PAGE RATING FACTORS

| Territory | Factor |
|-----------|--------|
| 50 | 1.00 |
| 51 | 1.66 |

| Location | Factor |
|-------------|--------|
| Protected | 1.00 |
| Unprotected | 1.24 |

Protected: Located within 5 road miles of a responding fire department.

Unprotected: Not otherwise qualifying as protected.

| Age of Insured | Factor |
|-------------------|--------|
| 18 - 34 | 1.12 |
| 35 - 49 | 1.05 |
| 50 - 64 | 0.98 |
| 65 + | 0.93 |

| Age of Home | Factor |
|----------------|--------|
| New - 1 | 1.00 |
| 2 - 3 | 1.03 |
| 4 - 5 | 1.08 |
| 6 - 10 | 1.16 |
| 11 - 15 | 1.19 |
| 16 - 20 | 1.22 |
| 21 + | 1.28 |

ARKANSAS AMERICAN MODERN HOME INSURANCE COMPANY MANUFACTURED HOME PROGRAM

OWNER AND SEASONAL BYLINE RATES

Comprehensive Excluding Flood and Earthquake (212/222)

| Product Code | Flat Base Rate | Min Rate Value | Min Val Accept | UVRC Code | Cov Relativity |
|-----------------|-------------------|-------------------|-------------------|-----------|-------------------|
| 212 | \$332.50 | \$5,000 | \$1,000 | JL | 1.00 |
| 222 | \$289.67 | \$5,000 | \$1,000 | JL | 1.00 |

OWNER AND SEASONAL BYLINE RATING FACTORS

| Territory | Factor |
|-----------|--------|
| 50 | 1.00 |
| 51 | 1.66 |

| Location | Factor |
|-------------|--------|
| Protected | 1.00 |
| Unprotected | 1.24 |

Protected: Located within 5 road miles of a responding fire department.

Unprotected: Not otherwise qualifying as protected.

| Age of Insured | Factor |
|-------------------|--------|
| 18 - 34 | 1.12 |
| 35 - 49 | 1.05 |
| 50 - 64 | 0.98 |
| 65 + | 0.93 |

| Age of Home | Factor |
|-------------|--------|
| New - 1 | 1.00 |
| 2 - 3 | 1.00 |
| 4 - 5 | 1.00 |
| 6 - 10 | 1.05 |
| 11 - 15 | 1.07 |
| 16 - 20 | 1.12 |
| 21 + | 1.18 |

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: NAIC loss cost data entry document

Filed 07/22/2011

Comments: Attachment:

_070_F319AR_NAIC Loss Cost Data Entry Doc(corr2).pdf

Item Status: Status

Date:

Bypassed - Item: NAIC Loss Cost Filing Document

for OTHER than Workers' Comp

Bypass Reason: n/a

Comments:

Item Status: Status

Date:

Satisfied - Item: Cover Memorandum Filed 07/22/2011

Comments:
Attachment:
Filing letter.pdf

Item Status: Status

Date:

Satisfied - Item: Actuarial Exhibits Filed 07/22/2011

Comments:

Attachment:

MH Std AR_077_2011Q1_filing.pdf

Item Status: Status

Date:

Satisfied - Item: Statistical Data and Disruption Filed 07/22/2011

Chart (Histogram)

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Comments:

Attachments:

AR 077 AoH GLM.pdf AR 077 AoH Hist.pdf

NAIC LOSS COST DATA ENTRY DOCUMENT

| 1 | This filing transmittal is part of Company Tracking # | | | 20110214-09 | | | | |
|---|--|----|--|----------------------|-----------|--|--|--|
| | | | | 1 | | | | |
| 2 | 2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number | | | | n/a | | | |
| | | | | | | | | |
| | | | Company Name | Company NAIC Number | | | | |
| 3 | . 4 | Α. | American Modern Home Insurance Company | В. | 361-23469 | | | |
| | | | | | | | | |
| | Product Coding Matrix Line of Business (i.e., Type of Insurance) Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance) | | | | | | | |
| 4 | . 4 | Α. | Homeowners | B. Mobile Homeowners | | | | |

5.

| (A) | | | FOR LOSS COSTS ONLY (n/a) | | | | | |
|-------------------------|--------------|--------------|---------------------------|--------------|------------|-----------------|-------------|--|
| | (B) | (C) | (D) | (E) | (F) | (G) | (H) | |
| COVERAGE | Indicated | Requested | | Loss Cost | Selected | Expense | Co. Current | |
| (See Instructions) | % Rate | % Rate | Expected | Modification | Loss Cost | Constant | Loss Cost | |
| | Level Change | Level Change | Loss Ratio | Factor | Multiplier | (If Applicable) | Multiplier | |
| 10101 | 25.4 | 25.04 | | | | | | |
| 10111 | 10.5 | 8.77 | | | | | | |
| 10301 | -0.9 | 0 | | | | | | |
| 10511 | 0.2 | 0 | | | | | | |
| 10201 | 51.3 | 0 | | | | | | |
| | | | | | | | | |
| TOTAL OVERALL EFFECT | 23.8 | 20.07 | | | | | | |

| 6. | 5 Year History | Rate | e Change His | tory | | | |
|------|----------------|----------------|-------------------|----------------------------------|-----------------------------|---------------------|---------------------------|
| Year | Policy Count | % of Change | Effective Date | State Earned Premium (000) | Incurred Losses (000) | State Loss Ratio | Countrywide Loss Ratio |
| | | | | | | | |
| 2010 | 13795 | 1.9% | 9/1/2010 | 8093 | 4952 | 61.2% | 45.2% |
| 2009 | 13972 | 10.4% | 6/1/2009 | 7553 | 5863 | 77.6% | 52.2% |
| 2008 | 13964 | -2.1% | 3/15/2008 | 7424 | 6097 | 82.1% | 52.7% |
| 2007 | 14031 | 3.6% | 9/1/2007 | 7205 | 2731 | 37.9% | 36.2% |
| 2006 | 14155 | | | 7073 | 3488 | 49.3% | 40.2% |
| l | | | 1 | | 1 | | |

| Expense Constants | Selected Provisions |
|-----------------------------|------------------------|
| A. Total Production Expense | 22.3% |
| B. General Expense | 9.9% |
| C. Taxes, License & Fees | 3.0% |
| D. Underwriting Profit | |
| & Contingencies | 7.5% |
| E. Other (Reinsurance) | 1.0% |
| F. TOTAL | 43.7% |

| 8. | n/a | _Apply Lost Cost Factors to Future filings? (Y or N) |
|-----|-------|---|
| 9. | 31.99 | Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): |
| 10. | 0.00 | Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): |





June 27, 2011

Arkansas Insurance Department Property & Casualty Division 1200 W. 3rd Street Little Rock, AR 72201-1904

RE: American Modern Home Insurance Company: NAIC# 127-23469

Manufactured Home Program

Rate/Rule Filing

Company File Number: 20110214-09

In accordance with the filing requirements of your state, we are submitting a revision to the captioned program.

The base rates for the owner and package occupancies are being revised, along with the age of home factors for the package only. Please refer to the manual pages and actuarial exhibits for further details.

We are filing this revision to become effective on October 1, 2011 for new business and renewals.

To the best of our knowledge and belief, this filing is in compliance with the statutes and regulations of your state.

If you have any questions, please contact the undersigned at the telephone number or e-mail address shown.

Gary P. Behling, CPCU

Lary P. Belling

Senior State Relations Analyst Phone: 1-800-759-9008, ext. 5791 E-mail: gbehling@amig.com

American Modern Home Insurance Company Arkansas Mobile Home Standard

Exhibit 1
Page 1

Proposed Effective Date: 10/1/2011

| Class | Premium in Force at 3/31/2011 | Premium in Force Distribution | Indication | Balanced Indication |
|---------------------|-------------------------------------|-------------------------------------|------------|------------------------|
| Mobile Home-Byline | \$232,116 | 2.7% | 10.5% | 13.5% |
| Mobile Home-Package | \$6,808,836 | 79.7% | 25.4% | 28.8% |
| Rental | \$1,190,993 | 13.9% | -0.9% | 1.8% |
| Seasonal-Byline | \$286,254 | 3.3% | 0.2% | 2.9% |
| Tenant | \$27,316 | 0.3% | 51.3% | 55.4% |
| All Classes | \$8,545,515 | 100.0% | 23.8% | 23.8% |
| | Weighted Experi | ience Indication: | 20.6% | |

Explanatory Memorandum

The purpose of the indication is to evaluate the rate level adequacy of the above captioned program in this state. In the evaluation, we take historical premiums and losses from our experience period and project them into a future effective period - our estimate of the time period the proposed rates will be in effect. Data shown is on a direct basis, and is organized on a 12 month rolling accident year basis.

Assumptions and Methodologies

- 1. On Exhibits 1 and 2 we show the overall rate level indication for this product. The data adjustments used and calculations are described in the following paragraphs.
- 2. Earned Premiums are adjusted to current rate levels by program and then trended using the factors described below.
 - a. Rate Level Adjustment Factors take into account any approved rate changes that have an impact on the experience period. Quarterly factors (rather than annual factors) are calculated to improve accuracy. We use the average policy term length of each program, and assume the premium is earned equally throughout experience quarters. The calculated factor reflects the final rate level divided by the average rate level for each quarter. These are weighted together to obtain the annual adjustments shown here. By applying this factor to past premium, the adjustment reflects the amount of premium earned at the current rate level. Exhibit 3 outlines the Rate Level History and Rate Level Adjustment Factors.
 - b. The Premium Trend projects the current level premium in our experience periods to the average date the proposed rates will be in effect. We estimate the change in premium values over time by fitting exponential curves to various periods of current level average earned premiums by program or coverage for the state. Historical and Prospective Premium Trend Factors are selected taking into consideration the number of years experience used in the indication. The Historical Trend selection is applied using a time period from the mid-point of the experience period to the midpoint of the latest quarter of data available. The Prospective Trend selection is applied using a time period starting where the historical factor ended to the midpoint of the time the rates are anticipated to be in effect. Please see Exhibit 4.
- 3. Incurred Losses and ALAE are adjusted using the factors described below.
 - a. If appropriate for the indication in question, catastrophe losses are subtracted from the total losses and treated separately.
 - b. The Loss & ALAE Trend Factor projects the value of losses in our experience periods to the average date the proposed rates will be in effect. We estimate the change in loss values over time by fitting exponential curves to 5 years (20 groups of rolling 4 quarters) of Accident Year frequency and severity data. We select
 - historical and prospective frequency and severity trends taking into consideration the number of years experience used in the indication. These are multiplied together to obtain the pure premium trend. The Historical Pure Premium Trend is applied using a time period from the mid-point of the experience period to the mid-point of the latest quarter of data used. The Prospective Pure Premium Trend is applied using a time period starting where the historical period ends, to the midpoint of the time the rates are anticipated to be in effect. Please see Exhibit 5.

Explanatory Memorandum

- Accident Year Incurred Losses & ALAE are used in the rate indication; therefore, losses for each year may not be fully developed. The Loss & ALAE Development Factor estimates the further development of these losses by analyzing historical patterns of American Modern Insurance Group non-catastrophe losses. We calculate quarterly factors and weight them together using each year's latest incurred losses to obtain annual numbers. Please see Exhibit 6.
- d. A ULAE Factor is applied to the Incurred Loss & ALAE to obtain Incurred Losses & LAE. The factor is calculated based on a 3 year average of historical ULAE to historical Incurred Loss & ALAE. Please see Exhibit 8.
- e. The Catastrophe Load allows us to use a longer experience period to control our response to unpredictible large loss events. We rely on ISO to identify catastrophes. That definition is any event that causes a loss of at least \$25 million to the insurance industry and has a sufficient number of claims. Our adjustment involves removing such losses and applying a historical average. This provides incurred losses indicative of normal catastropic activity for our experience period. Please see Exhibit 7 for a further description of the method used.
- f. The Cat Factor is applied to the Trended, Adjusted Non-Cat IL & LAE to obtain the Catastrophe IL & LAE.
- g. The Total Adjusted Incurred Loss and LAE is the sum of the Trended Adjusted IL & LAE Excl Wea losses and the Trended Adjusted Wea Incurred Loss & LAE .
- 4. The Adjusted Loss and LAE Ratio is the Total Trended Adjusted Incurred Loss & LAE divided by the Trended Current Level Earned Premium.
- 5. Normally, Accident Year weights are judgmentally selected to place greater weight on the more recent year's experience. However, when a program is growing rapidly, accident year weights may be based on Earned Premiums to avoid having an earlier year affecting the indication more than it should. Consideration may also be given to using even weights on all years when the Adjusted Loss and LAE Ratio are extremely volatile by year.
- 6. The Weighted Experience Loss and LAE Ratio is the weighted average of the individual years Adjusted Loss and LAE Ratios and the Accident Year Weights.

Explanatory Memorandum

- 7. The Permissible Loss and LAE Ratio LAE Ratio calculation may be found in 9. This calculation includes determination of a
 - a. The derivation of the Pre-Paid Commissions and Taxes, Licenses and Fees may be found at the bottom of this exhibit. Other Acquisition and General Expenses are based on Countrywide, Company Data for the Program being evaluated. The Reinsurance Expense is designed to cover the cost of our catastrophe and excess of loss experience contracts. It is a gross provision determined by reinsurance premium minus estimated reinsurance recoveries.
 - b. The Profit Provision is based on a 15% Targeted After Tax Return on Equity and a 2.3:1 Targeted Premium to Surplus Ratio.
 - c. Return on Investment Income is based on the Clifford/Sterling Formula. This calculation, and an explanation of the calculation, may be found in Exhibit 10.
- 8. The Complement of Credibility is the Trended Permissible Loss Ratio. A Loss Ratio Trend is determined based on the propsective premium and losses trends. A time exponent based on the time from our last revision to the proposed effective date, capped at 1 years, is applied. Exhibit 11 contains the calculations.
- 9. Credibility is based on the square root rule, with full credibility at 40000 Earned Exposures.
- 10. The Credibility Weighted Loss and LAE Ratio is calculated by credibility weighting the Weighted Experience Loss & LAE Ratio and the Complement of Credibility Trended Permissible.
- 11. The Indicated Rate Level Change is calculated as the ((Credibility Weighted Loss & LAE Ratio) / (Permissible Loss & LAE Ratio)) -1

| | | Accident Year Ending | | | | |
|------|--|----------------------|-----------|-----------|-----------|-----------|
| | = | 3/31/2007 | 3/31/2008 | 3/31/2009 | 3/31/2010 | 3/31/2011 |
| (1) | Earned Exposures | 14,109 | 13,992 | 13,963 | 13,942 | 13,821 |
| (2) | Earned Premium | 7,088,691 | 7,266,706 | 7,431,577 | 7,667,786 | 8,224,143 |
| (3) | Rate Level Adjustment Factor | 1.139 | 1.130 | 1.104 | 1.063 | 1.016 |
| (4) | Current Level Earned Premium | 8,071,513 | 8,212,609 | 8,202,681 | 8,147,436 | 8,356,342 |
| (5) | Premium Trend Factor | 1.090 | 1.080 | 1.071 | 1.061 | 1.052 |
| (6) | Trended Current Level Earned Premium | 8,797,949 | 8,869,618 | 8,785,072 | 8,644,430 | 8,790,872 |
| . , | | 28.4% | 32.9% | 31.2% | 35.7% | 48.5% |
| (7) | Total Incurred Losses & ALAE | 3,522,778 | 5,072,420 | 6,043,920 | 5,626,813 | 5,396,999 |
| (8) | Weather Incurred Losses & ALAE | 1,266,856 | 2,412,161 | 3,526,261 | 2,763,672 | 1,402,544 |
| (9) | IL & ALAE Excl Wea losses | 2,255,922 | 2,660,259 | 2,517,659 | 2,863,141 | 3,994,455 |
| (10) | Incurred Loss & ALAE Trend Factor | 1.645 | 1.491 | 1.352 | 1.226 | 1.111 |
| (11) | Incurred Loss & ALAE Development Factor | 1.000 | 0.998 | 0.998 | 1.001 | 1.034 |
| (12) | ULAE Factor (to IL & ALAE) | 1.015 | 1.015 | 1.015 | 1.015 | 1.015 |
| (13) | Trended Adjusted IL & LAE Excl Wea losses | 3,766,656 | 4,017,890 | 3,448,023 | 3,566,427 | 4,657,557 |
| (14) | WeatherFactor | 0.544 | 0.544 | 0.544 | 0.544 | 0.544 |
| (15) | Trended Adjusted Wea Incurred Loss & LAE | 2,049,061 | 2,185,732 | 1,875,725 | 1,940,136 | 2,533,711 |
| (16) | Total Trended Adjusted Incurred Loss & LAE | 5,815,717 | 6,203,622 | 5,323,748 | 5,506,563 | 7,191,268 |
| (17) | Adjusted Loss & LAE Ratio * | 0.661 | 0.699 | 0.606 | 0.637 | 0.818 |
| (18) | Accident Year Weights | 0.10 | 0.15 | 0.20 | 0.25 | 0.30 |
| (19) | Non-Catastrophe Reported Claim Counts | 934 | 1,009 | 1,007 | 1,431 | 840 |
| (20) | Weighted Experience Loss & LAE Ratio | | | | | 0.697 |
| (21) | Permissible Loss & LAE Ratio | | | | | 0.563 |
| (24) | Complement of Credibility - Trended Permissible | | | | | 0.575 |
| (25) | Credibility (Square Root Rule, Full Credibility = 40 | | sures) | | | 1.000 |
| (26) | Credibility Weighted Loss & LAE Ratio | | , | | | 0.697 |
| (27) | Credibility Weighted Indicated Rate Level Cha | inge | | | _ | 23.8% |

| | | Accident Year Ending | | | | |
|------|--|----------------------|-----------|-----------|-------------|-----------|
| | = | 3/31/2007 | 3/31/2008 | 3/31/2009 | 3/31/2010 | 3/31/2011 |
| (1) | Earned Exposures | 418 | 400 | 386 | 382 | 384 |
| (2) | Earned Premium | 202,629 | 199,244 | 200,533 | 200,445 | 211,151 |
| (3) | Rate Level Adjustment Factor | 1.078 | 1.065 | 1.013 | 1.005 | 1.000 |
| (4) | Current Level Earned Premium | 218,374 | 212,251 | 203,166 | 201,387 | 211,173 |
| (5) | Premium Trend Factor | 1.094 | 1.086 | 1.079 | 1.071 | 1.063 |
| (6) | Trended Current Level Earned Premium | 238,901 | 230,504 | 219,216 | 215,685 | 224,476 |
| (7) | Total Incurred Losses & ALAE | 207,229 | 66,677 | 85,663 | 132,951 | 136,724 |
| (8) | Weather Incurred Losses & ALAE | 18,083 | 15,941 | 47,408 | 48,225 | 29,265 |
| (9) | IL & ALAE Excl Wea losses | 189,146 | 50,736 | 38,255 | 84,727 | 107,460 |
| (10) | Incurred Loss & ALAE Trend Factor | 1.645 | 1.491 | 1.352 | 1.226 | 1.111 |
| (11) | Incurred Loss & ALAE Development Factor | 1.000 | 0.998 | 0.998 | 1.001 | 1.034 |
| (12) | ULAE Factor (to IL & ALAE) | 1.015 | 1.015 | 1.015 | 1.015 | 1.015 |
| (13) | Trended Adjusted IL & LAE Excl Wea losses | 315,813 | 76,628 | 52,392 | 105,539 | 125,298 |
| (14) | WeatherFactor | 0.544 | 0.544 | 0.544 | 0.544 | 0.544 |
| (15) | Trended Adjusted Wea Incurred Loss & LAE | 171,802 | 41,686 | 28,501 | 57,413 | 68,162 |
| (16) | Total Trended Adjusted Incurred Loss & LAE | 487,615 | 118,314 | 80,893 | 162,952 | 193,460 |
| (17) | Adjusted Loss & LAE Ratio * | 2.041 | 0.513 | 0.369 | 0.756 | 0.862 |
| (18) | Accident Year Weights | 0.10 | 0.15 | 0.20 | 0.25 | 0.30 |
| (19) | Non-Catastrophe Reported Claim Counts | 20 | 18 | 27 | 41 | 26 |
| (20) | Weighted Experience Loss & LAE Ratio | | | | | 0.802 |
| (21) | Permissible Loss & LAE Ratio | | | | | 0.563 |
| (24) | Complement of Credibility - Trended Permissible | | | | | 0.571 |
| (25) | Credibility (Square Root Rule, Full Credibility = 40 | 0000 Earned Expos | sures) | | | 0.222 |
| (26) | Credibility Weighted Loss & LAE Ratio | · | | | | 0.622 |
| (27) | Credibility Weighted Indicated Rate Level Cha | nge | | | | 10.5% |

| | | Accident Year Ending | | | | |
|------|--|----------------------|-----------|-----------|-------------|-----------|
| | = | 3/31/2007 | 3/31/2008 | 3/31/2009 | 3/31/2010 | 3/31/2011 |
| (1) | Earned Exposures | 9,858 | 9,769 | 9,677 | 9,506 | 9,424 |
| (2) | Earned Premium | 5,728,357 | 5,852,454 | 5,961,899 | 6,106,132 | 6,587,570 |
| (3) | Rate Level Adjustment Factor | 1.166 | 1.157 | 1.128 | 1.078 | 1.020 |
| (4) | Current Level Earned Premium | 6,682,027 | 6,773,526 | 6,727,437 | 6,583,535 | 6,719,718 |
| (5) | Premium Trend Factor | 1.090 | 1.080 | 1.071 | 1.061 | 1.052 |
| (6) | Trended Current Level Earned Premium | 7,283,409 | 7,315,408 | 7,205,085 | 6,985,130 | 7,069,144 |
| (7) | Total Incurred Losses & ALAE | 2,819,852 | 4,529,594 | 5,172,286 | 4,767,680 | 4,469,187 |
| (8) | Weather Incurred Losses & ALAE | 1,143,323 | 2,206,018 | 2,991,898 | 2,396,032 | 1,274,305 |
| (9) | IL & ALAE Excl Wea losses | 1,676,529 | 2,323,576 | 2,180,388 | 2,371,647 | 3,194,881 |
| (10) | Incurred Loss & ALAE Trend Factor | 1.645 | 1.491 | 1.352 | 1.226 | 1.111 |
| (11) | Incurred Loss & ALAE Development Factor | 1.000 | 0.998 | 0.998 | 1.001 | 1.034 |
| (12) | ULAE Factor (to IL & ALAE) | 1.015 | 1.015 | 1.015 | 1.015 | 1.015 |
| (13) | Trended Adjusted IL & LAE Excl Wea losses | 2,799,259 | 3,509,386 | 2,986,119 | 2,954,205 | 3,725,250 |
| (14) | WeatherFactor | 0.544 | 0.544 | 0.544 | 0.544 | 0.544 |
| (15) | Trended Adjusted Wea Incurred Loss & LAE | 1,522,797 | 1,909,106 | 1,624,449 | 1,607,088 | 2,026,536 |
| (16) | Total Trended Adjusted Incurred Loss & LAE | 4,322,056 | 5,418,492 | 4,610,568 | 4,561,293 | 5,751,786 |
| (17) | Adjusted Loss & LAE Ratio * | 0.593 | 0.741 | 0.640 | 0.653 | 0.814 |
| (18) | Accident Year Weights | 0.10 | 0.15 | 0.20 | 0.25 | 0.30 |
| (19) | Non-Catastrophe Reported Claim Counts | 794 | 871 | 843 | 1,194 | 688 |
| (20) | Weighted Experience Loss & LAE Ratio | | | | | 0.706 |
| (21) | Permissible Loss & LAE Ratio | | | | | 0.563 |
| (24) | Complement of Credibility - Trended Permissible | | | | | 0.575 |
| (25) | Credibility (Square Root Rule, Full Credibility = 40 | 0000 Earned Expo | sures) | | | 1.000 |
| (26) | Credibility Weighted Loss & LAE Ratio | | • | | | 0.706 |
| (27) | Credibility Weighted Indicated Rate Level Cha | inge | | | | 25.4% |

| | | | Acci | dent Year Ending | 3 | |
|------|--|------------------|-----------|------------------|-----------|-----------|
| | = | 3/31/2007 | 3/31/2008 | 3/31/2009 | 3/31/2010 | 3/31/2011 |
| (1) | Earned Exposures | 3,286 | 3,265 | 3,326 | 3,465 | 3,402 |
| (2) | Earned Premium | 914,757 | 959,611 | 998,540 | 1,074,278 | 1,124,333 |
| (3) | Rate Level Adjustment Factor | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| (4) | Current Level Earned Premium | 914,757 | 959,611 | 998,540 | 1,074,278 | 1,124,333 |
| (5) | Premium Trend Factor | 1.276 | 1.229 | 1.184 | 1.141 | 1.099 |
| (6) | Trended Current Level Earned Premium | 1,167,230 | 1,179,362 | 1,182,271 | 1,225,751 | 1,235,642 |
| (7) | Total Incurred Losses & ALAE | 378,799 | 363,237 | 623,813 | 545,302 | 586,759 |
| (8) | Weather Incurred Losses & ALAE | 82,120 | 166,173 | 371,961 | 240,620 | 78,020 |
| (9) | IL & ALAE Excl Wea losses | 296,680 | 197,064 | 251,851 | 304,682 | 508,739 |
| (10) | Incurred Loss & ALAE Trend Factor | 1.645 | 1.491 | 1.352 | 1.226 | 1.111 |
| (11) | Incurred Loss & ALAE Development Factor | 1.000 | 0.998 | 0.998 | 1.001 | 1.034 |
| (12) | ULAE Factor (to IL & ALAE) | 1.015 | 1.015 | 1.015 | 1.015 | 1.015 |
| (13) | Trended Adjusted IL & LAE Excl Wea losses | 495,359 | 297,633 | 344,919 | 379,523 | 593,192 |
| (14) | WeatherFactor | 0.544 | 0.544 | 0.544 | 0.544 | 0.544 |
| (15) | Trended Adjusted Wea Incurred Loss & LAE | 269,475 | 161,913 | 187,636 | 206,460 | 322,697 |
| (16) | Total Trended Adjusted Incurred Loss & LAE | 764,834 | 459,546 | 532,555 | 585,983 | 915,889 |
| (17) | Adjusted Loss & LAE Ratio * | 0.655 | 0.390 | 0.450 | 0.478 | 0.741 |
| (18) | Accident Year Weights | 0.10 | 0.15 | 0.20 | 0.25 | 0.30 |
| (19) | Non-Catastrophe Reported Claim Counts | 93 | 105 | 106 | 153 | 99 |
| (20) | Weighted Experience Loss & LAE Ratio | | | | | 0.556 |
| (21) | Permissible Loss & LAE Ratio | | | | | 0.563 |
| (24) | Complement of Credibility - Trended Permissible | | | | | 0.563 |
| (25) | Credibility (Square Root Rule, Full Credibility = 40 | 0000 Earned Expo | sures) | | | 0.647 |
| (26) | Credibility Weighted Loss & LAE Ratio | • | | | | 0.558 |
| (27) | Credibility Weighted Indicated Rate Level Cha | nge | | | _ | -0.9% |

| | | | Accio | lent Year Ending | İ | |
|------|--|-------------------|-----------|------------------|-----------|-----------|
| | = | 3/31/2007 | 3/31/2008 | 3/31/2009 | 3/31/2010 | 3/31/2011 |
| (1) | Earned Exposures | 480 | 480 | 492 | 510 | 522 |
| (2) | Earned Premium | 223,467 | 232,172 | 246,967 | 264,061 | 274,626 |
| (3) | Rate Level Adjustment Factor | 1.060 | 1.051 | 1.012 | 1.005 | 1.000 |
| (4) | Current Level Earned Premium | 236,874 | 243,997 | 249,900 | 265,366 | 274,655 |
| (5) | Premium Trend Factor | 1.092 | 1.075 | 1.059 | 1.044 | 1.028 |
| (6) | Trended Current Level Earned Premium | 258,666 | 262,296 | 264,644 | 277,042 | 282,346 |
| (7) | Total Incurred Losses & ALAE | 88,010 | 111,747 | 134,824 | 122,570 | 129,798 |
| (8) | Weather Incurred Losses & ALAE | 23,331 | 23,623 | 113,096 | 78,795 | 17,710 |
| (9) | IL & ALAE Excl Wea losses | 64,679 | 88,124 | 21,729 | 43,775 | 112,088 |
| (10) | Incurred Loss & ALAE Trend Factor | 1.645 | 1.491 | 1.352 | 1.226 | 1.111 |
| (11) | Incurred Loss & ALAE Development Factor | 1.000 | 0.998 | 0.998 | 1.001 | 1.034 |
| (12) | ULAE Factor (to IL & ALAE) | 1.015 | 1.015 | 1.015 | 1.015 | 1.015 |
| (13) | Trended Adjusted IL & LAE Excl Wea losses | 107,993 | 133,098 | 29,758 | 54,528 | 130,695 |
| (14) | WeatherFactor | 0.544 | 0.544 | 0.544 | 0.544 | 0.544 |
| (15) | Trended Adjusted Wea Incurred Loss & LAE | 58,748 | 72,405 | 16,188 | 29,663 | 71,098 |
| (16) | Total Trended Adjusted Incurred Loss & LAE | 166,741 | 205,503 | 45,946 | 84,191 | 201,793 |
| (17) | Adjusted Loss & LAE Ratio * | 0.645 | 0.783 | 0.174 | 0.304 | 0.715 |
| (18) | Accident Year Weights | 0.10 | 0.15 | 0.20 | 0.25 | 0.30 |
| (19) | Non-Catastrophe Reported Claim Counts | 24 | 12 | 26 | 38 | 16 |
| (20) | Weighted Experience Loss & LAE Ratio | | | | | 0.507 |
| (21) | Permissible Loss & LAE Ratio | | | | | 0.563 |
| (24) | Complement of Credibility - Trended Permissible | | | | | 0.583 |
| (25) | Credibility (Square Root Rule, Full Credibility = 40 | 0000 Earned Expos | sures) | | | 0.249 |
| (26) | Credibility Weighted Loss & LAE Ratio | · | | | | 0.564 |
| (27) | Credibility Weighted Indicated Rate Level Cha | nge | | | <u></u> | 0.2% |

| | | | Accid | lent Year Ending | 1 | |
|------|--|-------------------|-----------|------------------|-----------|-----------|
| | = | 3/31/2007 | 3/31/2008 | 3/31/2009 | 3/31/2010 | 3/31/2011 |
| (1) | Earned Exposures | 65 | 78 | 81 | 79 | 88 |
| (2) | Earned Premium | 19,482 | 23,225 | 23,639 | 22,871 | 26,462 |
| (3) | Rate Level Adjustment Factor | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| (4) | Current Level Earned Premium | 19,482 | 23,225 | 23,639 | 22,871 | 26,462 |
| (5) | Premium Trend Factor | 1.036 | 1.038 | 1.041 | 1.044 | 1.047 |
| (6) | Trended Current Level Earned Premium | 20,183 | 24,108 | 24,608 | 23,877 | 27,706 |
| (7) | Total Incurred Losses & ALAE | 28,887 | 925 | 27,196 | 58,309 | 74,171 |
| (8) | Weather Incurred Losses & ALAE | - | 287 | 1,898 | - | 3,243 |
| (9) | IL & ALAE Excl Wea losses | 28,887 | 638 | 25,298 | 58,309 | 70,928 |
| (10) | Incurred Loss & ALAE Trend Factor | 1.645 | 1.491 | 1.352 | 1.226 | 1.111 |
| (11) | Incurred Loss & ALAE Development Factor | 1.000 | 0.998 | 0.998 | 1.001 | 1.034 |
| (12) | ULAE Factor (to IL & ALAE) | 1.015 | 1.015 | 1.015 | 1.015 | 1.015 |
| (13) | Trended Adjusted IL & LAE Excl Wea losses | 48,233 | 964 | 34,646 | 72,632 | 82,702 |
| (14) | WeatherFactor | 0.544 | 0.544 | 0.544 | 0.544 | 0.544 |
| (15) | Trended Adjusted Wea Incurred Loss & LAE | 26,239 | 524 | 18,847 | 39,512 | 44,990 |
| (16) | Total Trended Adjusted Incurred Loss & LAE | 74,472 | 1,488 | 53,493 | 112,144 | 127,692 |
| (17) | Adjusted Loss & LAE Ratio * | 3.690 | 0.062 | 2.174 | 4.697 | 4.609 |
| (18) | Accident Year Weights | 0.10 | 0.15 | 0.20 | 0.25 | 0.30 |
| (19) | Non-Catastrophe Reported Claim Counts | 3 | 2 | 4 | 5 | 10 |
| (20) | Weighted Experience Loss & LAE Ratio | | | | | 3.370 |
| (21) | Permissible Loss & LAE Ratio | | | | | 0.563 |
| (24) | Complement of Credibility - Trended Permissible | | | | | 0.575 |
| (25) | Credibility (Square Root Rule, Full Credibility = 40 | 0000 Earned Expos | sures) | | | 0.099 |
| (26) | Credibility Weighted Loss & LAE Ratio | | | | | 0.852 |
| (27) | Credibility Weighted Indicated Rate Level Char | nge | | | | 51.3% |

Rate History

Rates Changes by Class Mobile Mobile Home-Seasonal-All Classes Home-Byline Effective Date Package Rental Byline Tenant 9/1/2010 1.9% 0.0% 2.4% 0.0% 0.0% 0.0% 0.0% 0.0% 6/1/2009 10.4% 0.7% 2.3% 0.8% 0.0% 0.0% 0.0% 3/15/2008 -2.1% 0.0% 0.0% 9/1/2007 3.6% 7.0% 4.1% 0.0% 5.2% 0.0%

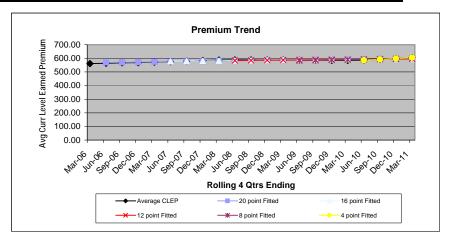
Rate Level Adjustment Factor

| Nate Level Adjustillent Factor | | | | | | |
|--------------------------------|----------------------------------|---|---|---|--|---|
| | | Mobile | | | | |
| | Mobile | Home- | | Seasonal- | | |
| All Classes | Home-Byline | Package | Rental | Byline | Tenant | |
| 1.139 | 1.078 | 1.166 | 1.000 | 1.060 | 1.000 | |
| 1.130 | 1.065 | 1.157 | 1.000 | 1.051 | 1.000 | |
| 1.104 | 1.013 | 1.128 | 1.000 | 1.012 | 1.000 | |
| 1.063 | 1.005 | 1.078 | 1.000 | 1.005 | 1.000 | |
| 1.016 | 1.000 | 1.020 | 1.000 | 1.000 | 1.000 | |
| | 1.139 1.130 1.104 1.063 | All Classes Home-Byline 1.139 1.078 1.130 1.065 1.104 1.013 1.063 1.005 | Mobile All Classes Home-Byline Home-Package 1.139 1.078 1.166 1.130 1.065 1.157 1.104 1.013 1.128 1.063 1.005 1.078 | Mobile All Classes Home-Byline Package Rental 1.139 1.078 1.166 1.000 1.130 1.065 1.157 1.000 1.104 1.013 1.128 1.000 1.063 1.005 1.078 1.000 | Mobile All Classes Home-Byline Home-Package Rental Seasonal-Byline 1.139 1.078 1.166 1.000 1.060 1.130 1.065 1.157 1.000 1.051 1.104 1.013 1.128 1.000 1.012 1.063 1.005 1.078 1.000 1.005 | Mobile All Classes Home-Byline Home-Package Rental Seasonal-Byline Tenant 1.139 1.078 1.166 1.000 1.060 1.000 1.130 1.065 1.157 1.000 1.051 1.000 1.104 1.013 1.128 1.000 1.012 1.000 1.063 1.005 1.078 1.000 1.005 1.000 |

Created by AMIG Actuarial Department 6/27/2011

| | Current Level | | | | | | | |
|------------------|-------------------|---------------------|-----------------|--------------------|--------------------|--------------------|-------------------|-------------------|
| 4 Qtrs Ending | Earned Premium | Earned Exposures | Average CLEP | 20 point Fitted | 16 point Fitted | 12 point Fitted | 8 point Fitted | 4 point Fitted |
| 3/31/2006 | 8,055,284 | 14,336 | 561.91 | 1 11100 | | 1 11100 | | · ittou |
| 6/30/2006 | 8,030,610 | 14,238 | 564.03 | 569.30 | | | | |
| 9/30/2006 | 8,036,787 | 14,180 | 566.78 | 570.80 | | | | |
| 12/31/2006 | 8,052,294 | 14,155 | 568.88 | 572.29 | | | | |
| 3/31/2007 | 8,071,513 | 14,109 | 572.07 | 573.79 | | | | |
| 6/30/2007 | 8,105,052 | 14,086 | 575.38 | 575.30 | 579.57 | | | |
| 9/30/2007 | 8,152,758 | 14,074 | 579.29 | 576.81 | 580.64 | | | |
| 12/31/2007 | 8,186,730 | 14,031 | 583.48 | 578.32 | 581.71 | | | |
| 3/31/2008 | 8,212,609 | 13,992 | 586.94 | 579.83 | 582.78 | | | |
| 6/30/2008 | 8,218,478 | 13,967 | 588.40 | 581.35 | 583.86 | 584.27 | | |
| 9/30/2008 | 8,208,378 | 13,958 | 588.10 | 582.88 | 584.93 | 585.26 | | |
| 12/31/2008 | 8,205,837 | 13,964 | 587.64 | 584.41 | 586.01 | 586.26 | | |
| 3/31/2009 | 8,202,681 | 13,963 | 587.46 | 585.94 | 587.09 | 587.27 | | |
| 6/30/2009 | 8,217,113 | 13,989 | 587.42 | 587.47 | 588.18 | 588.27 | 582.39 | |
| 9/30/2009 | 8,209,030 | 13,990 | 586.79 | 589.01 | 589.26 | 589.27 | 584.76 | |
| 12/31/2009 | 8,178,123 | 13,972 | 585.31 | 590.56 | 590.35 | 590.28 | 587.13 | |
| 3/31/2010 | 8,147,436 | 13,942 | 584.37 | 592.11 | 591.44 | 591.29 | 589.52 | |
| 6/30/2010 | 8,136,898 | 13,868 | 586.73 | 593.66 | 592.53 | 592.30 | 591.92 | 586.58 |
| 9/30/2010 | 8,173,564 | 13,801 | 592.24 | 595.22 | 593.62 | 593.31 | 594.32 | 592.51 |
| 12/31/2010 | 8,257,181 | 13,795 | 598.58 | 596.78 | 594.72 | 594.33 | 596.74 | 598.51 |
| 3/31/2011 | 8,356,342 | 13,821 | 604.61 | 598.34 | 595.82 | 595.34 | 599.17 | 604.57 |

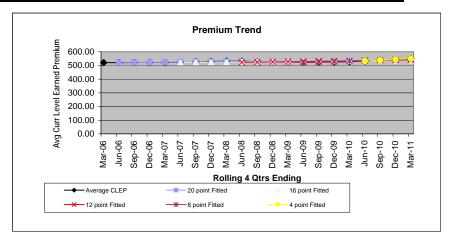
| Annual Premium Trend | | | | | | |
|----------------------|------|--|--|--|--|--|
| 20 point fit | 1.1% | | | | | |
| 16 point fit | 0.7% | | | | | |
| 12 point fit | 0.7% | | | | | |
| 8 point fit | 1.6% | | | | | |
| 4 point fit | 4.1% | | | | | |
| Historical Selected | 0.9% | | | | | |
| Prospective Selected | 2.9% | | | | | |



| Accident | Trend Period | | | | | | | | |
|-----------|--------------|------------|-----------|-----------|-------------|-----------|--------|--|--|
| Year | | Historical | | | Prospective | | Trend | | |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor | | |
| 3/31/2007 | 9/30/2006 | 2/15/2011 | 4.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.090 | | |
| 3/31/2008 | 9/30/2007 | 2/15/2011 | 3.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.080 | | |
| 3/31/2009 | 9/30/2008 | 2/15/2011 | 2.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.071 | | |
| 3/31/2010 | 9/30/2009 | 2/15/2011 | 1.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.061 | | |
| 3/31/2011 | 9/30/2010 | 2/15/2011 | 0.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.052 | | |

| | Current Level | | | | | | | |
|------------|------------------|-----------|---------|----------|----------|----------|---------|---------|
| 4 Qtrs | Earned | Earned | Average | 20 point | 16 point | 12 point | 8 point | 4 point |
| Ending | Premium | Exposures | CLEP | Fitted | Fitted | Fitted | Fitted | Fitted |
| 3/31/2006 | 239,693 | 460 | 520.97 | | | | | |
| 6/30/2006 | 231,302 | 444 | 520.78 | 519.87 | | | | |
| 9/30/2006 | 226,005 | 433 | 522.07 | 520.77 | | | | |
| 12/31/2006 | 221,360 | 424 | 522.15 | 521.68 | | | | |
| 3/31/2007 | 218,374 | 418 | 522.11 | 522.58 | | | | |
| 6/30/2007 | 216,496 | 414 | 522.43 | 523.49 | 522.81 | | | |
| 9/30/2007 | 215,101 | 409 | 525.76 | 524.40 | 523.79 | | | |
| 12/31/2007 | 213,857 | 404 | 528.92 | 525.31 | 524.78 | | | |
| 3/31/2008 | 212,251 | 400 | 530.77 | 526.23 | 525.76 | | | |
| 6/30/2008 | 210,075 | 396 | 531.13 | 527.14 | 526.75 | 522.91 | | |
| 9/30/2008 | 207,753 | 393 | 528.22 | 528.06 | 527.73 | 524.43 | | |
| 12/31/2008 | 206,026 | 391 | 527.11 | 528.97 | 528.72 | 525.95 | | |
| 3/31/2009 | 203,166 | 386 | 526.21 | 529.89 | 529.72 | 527.47 | | |
| 6/30/2009 | 201,534 | 384 | 524.95 | 530.81 | 530.71 | 529.00 | 520.30 | |
| 9/30/2009 | 200,612 | 382 | 524.49 | 531.74 | 531.71 | 530.53 | 523.86 | |
| 12/31/2009 | 200,823 | 383 | 524.86 | 532.66 | 532.70 | 532.07 | 527.45 | |
| 3/31/2010 | 201,387 | 382 | 527.43 | 533.59 | 533.70 | 533.61 | 531.06 | |
| 6/30/2010 | 202,410 | 380 | 531.96 | 534.51 | 534.70 | 535.16 | 534.70 | 531.74 |
| 9/30/2010 | 203,844 | 379 | 537.48 | 535.44 | 535.71 | 536.71 | 538.36 | 537.52 |
| 12/31/2010 | 206,138 | 380 | 542.77 | 536.37 | 536.71 | 538.26 | 542.05 | 543.36 |
| 3/31/2011 | 211,173 | 384 | 549.67 | 537.30 | 537.72 | 539.82 | 545.76 | 549.26 |

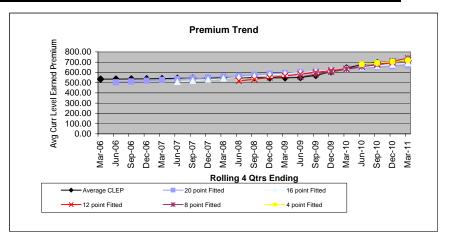
| Annual Premium Trend | | | | | | |
|----------------------|------|--|--|--|--|--|
| 20 point fit | 0.7% | | | | | |
| 16 point fit | 0.8% | | | | | |
| 12 point fit | 1.2% | | | | | |
| 8 point fit | 2.8% | | | | | |
| 4 point fit | 4.4% | | | | | |
| Historical Selected | 0.7% | | | | | |
| Prospective Selected | 3.6% | | | | | |



| Accident | | Trend Period | | | | | | | |
|-----------|-----------|--------------|-----------|-----------|-------------|-----------|--------|--|--|
| Year | | Historical | | | Prospective | | Trend | | |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor | | |
| 3/31/2007 | 9/30/2006 | 2/15/2011 | 4.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.094 | | |
| 3/31/2008 | 9/30/2007 | 2/15/2011 | 3.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.086 | | |
| 3/31/2009 | 9/30/2008 | 2/15/2011 | 2.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.079 | | |
| 3/31/2010 | 9/30/2009 | 2/15/2011 | 1.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.071 | | |
| 3/31/2011 | 9/30/2010 | 2/15/2011 | 0.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.063 | | |

| | Current Level | | | | | | | |
|------------------|-------------------|---------------------|-----------------|--------------------|--------------------|--------------------|-------------------|-------------------|
| 4 Qtrs Ending | Earned Premium | Earned Exposures | Average CLEP | 20 point Fitted | 16 point Fitted | 12 point Fitted | 8 point Fitted | 4 point Fitted |
| 3/31/2006 | 2,495,629 | 4,675 | 533.81 | | | | | |
| 6/30/2006 | 2,462,271 | 4,610 | 534.06 | 502.76 | | | | |
| 9/30/2006 | 2,441,112 | 4,556 | 535.85 | 510.45 | | | | |
| 12/31/2006 | 2,425,101 | 4,510 | 537.70 | 518.26 | | | | |
| 3/31/2007 | 2,407,743 | 4,461 | 539.72 | 526.18 | | | | |
| 6/30/2007 | 2,391,847 | 4,417 | 541.53 | 534.23 | 508.31 | | | |
| 9/30/2007 | 2,377,898 | 4,373 | 543.75 | 542.40 | 518.78 | | | |
| 12/31/2007 | 2,360,577 | 4,325 | 545.74 | 550.70 | 529.46 | | | |
| 3/31/2008 | 2,345,406 | 4,285 | 547.31 | 559.12 | 540.36 | | | |
| 6/30/2008 | 2,332,970 | 4,256 | 548.10 | 567.67 | 551.49 | 517.70 | | |
| 9/30/2008 | 2,317,875 | 4,232 | 547.69 | 576.35 | 562.85 | 533.23 | | |
| 12/31/2008 | 2,302,010 | 4,205 | 547.40 | 585.17 | 574.44 | 549.23 | | |
| 3/31/2009 | 2,278,985 | 4,162 | 547.53 | 594.12 | 586.27 | 565.70 | | |
| 6/30/2009 | 2,269,533 | 4,128 | 549.77 | 603.20 | 598.34 | 582.67 | 558.49 | |
| 9/30/2009 | 2,506,230 | 4,389 | 571.02 | 612.43 | 610.66 | 600.15 | 581.26 | |
| 12/31/2009 | 3,025,761 | 4,993 | 605.95 | 621.79 | 623.24 | 618.15 | 604.95 | |
| 3/31/2010 | 3,796,537 | 5,910 | 642.34 | 631.30 | 636.07 | 636.69 | 629.61 | |
| 6/30/2010 | 4,832,732 | 7,151 | 675.80 | 640.96 | 649.17 | 655.79 | 655.28 | 679.41 |
| 9/30/2010 | 5,700,024 | 8,193 | 695.73 | 650.76 | 662.54 | 675.46 | 681.99 | 691.62 |
| 12/31/2010 | 6,301,543 | 8,913 | 707.00 | 660.71 | 676.18 | 695.72 | 709.78 | 704.05 |
| 3/31/2011 | 6,666,650 | 9,346 | 713.30 | 670.82 | 690.11 | 716.59 | 738.72 | 716.70 |

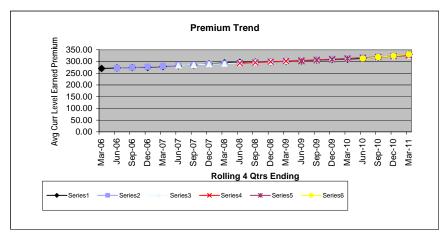
| Annual Premium Trend | | | | | | |
|----------------------|-------|--|--|--|--|--|
| 20 point fit | 6.3% | | | | | |
| 16 point fit | 8.5% | | | | | |
| 12 point fit | 12.5% | | | | | |
| 8 point fit | 17.3% | | | | | |
| 4 point fit | 7.4% | | | | | |
| Historical Selected | 0.9% | | | | | |
| Prospective Selected | 2.9% | | | | | |



| Accident | | | | | | | |
|-----------|------------|-----------|-----------|-----------|------------|-----------|--------|
| Year | Historical | | | | Trend | | |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor |
| 3/31/2007 | 9/30/2006 | 2/15/2011 | 4.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.090 |
| 3/31/2008 | 9/30/2007 | 2/15/2011 | 3.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.080 |
| 3/31/2009 | 9/30/2008 | 2/15/2011 | 2.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.071 |
| 3/31/2010 | 9/30/2009 | 2/15/2011 | 1.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.061 |
| 3/31/2011 | 9/30/2010 | 2/15/2011 | 0.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.052 |

| | Current | | | | | | | |
|------------|-----------|-----------|---------|----------|----------|----------|---------|---------|
| | Level | | | | | | | |
| 4 Qtrs | Earned | Earned | Average | 20 point | 16 point | 12 point | 8 point | 4 point |
| Ending | Premium | Exposures | CLEP | Fitted | Fitted | Fitted | Fitted | Fitted |
| 3/31/2006 | 890,467 | 3,296 | 270.16 | | | | | |
| 6/30/2006 | 890,736 | 3,274 | 272.10 | 271.77 | | | | |
| 9/30/2006 | 897,139 | 3,273 | 274.10 | 274.35 | | | | |
| 12/31/2006 | 905,328 | 3,291 | 275.12 | 276.96 | | | | |
| 3/31/2007 | 914,757 | 3,286 | 278.35 | 279.58 | | | | |
| 6/30/2007 | 927,460 | 3,290 | 281.89 | 282.24 | 283.03 | | | |
| 9/30/2007 | 937,354 | 3,288 | 285.08 | 284.91 | 285.64 | | | |
| 12/31/2007 | 946,760 | 3,271 | 289.40 | 287.62 | 288.26 | | | |
| 3/31/2008 | 959,611 | 3,265 | 293.95 | 290.35 | 290.92 | | | |
| 6/30/2008 | 968,247 | 3,270 | 296.09 | 293.10 | 293.59 | 292.92 | | |
| 9/30/2008 | 977,541 | 3,288 | 297.33 | 295.88 | 296.29 | 295.70 | | |
| 12/31/2008 | 987,539 | 3,307 | 298.62 | 298.69 | 299.02 | 298.51 | | |
| 3/31/2009 | 998,540 | 3,326 | 300.21 | 301.52 | 301.77 | 301.34 | | |
| 6/30/2009 | 1,020,879 | 3,374 | 302.55 | 304.38 | 304.55 | 304.20 | 301.15 | |
| 9/30/2009 | 1,043,528 | 3,409 | 306.12 | 307.27 | 307.35 | 307.09 | 304.75 | |
| 12/31/2009 | 1,061,380 | 3,442 | 308.40 | 310.19 | 310.18 | 310.01 | 308.39 | |
| 3/31/2010 | 1,074,278 | 3,465 | 310.05 | 313.13 | 313.03 | 312.95 | 312.07 | |
| 6/30/2010 | 1,081,491 | 3,452 | 313.26 | 316.10 | 315.91 | 315.92 | 315.80 | 312.79 |
| 9/30/2010 | 1,087,430 | 3,420 | 317.97 | 319.10 | 318.82 | 318.92 | 319.57 | 318.41 |
| 12/31/2010 | 1,102,399 | 3,407 | 323.56 | 322.13 | 321.75 | 321.95 | 323.38 | 324.13 |
| 3/31/2011 | 1,124,333 | 3,402 | 330.48 | 325.18 | 324.71 | 325.01 | 327.25 | 329.95 |

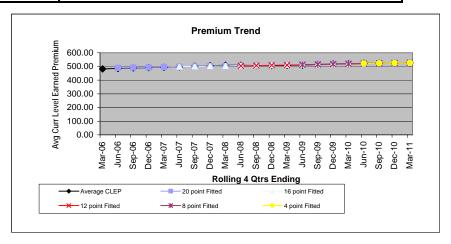
| Annual Premium Trend | | | | | |
|----------------------|------|--|--|--|--|
| 20 point fit | 3.8% | | | | |
| 16 point fit | 3.7% | | | | |
| 12 point fit | 3.9% | | | | |
| 8 point fit | 4.9% | | | | |
| 4 point fit | 7.4% | | | | |
| Historical Selected | 3.8% | | | | |
| Prospective Selected | 5.0% | | | | |



| Accident | Trend Period | | | | | | | |
|-----------|--------------|------------|-----------|-----------|------------|-----------|--------|--|
| Year | | Historical | | | Trend | | | |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor | |
| 3/31/2007 | 9/30/2006 | 2/15/2011 | 4.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.276 | |
| 3/31/2008 | 9/30/2007 | 2/15/2011 | 3.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.229 | |
| 3/31/2009 | 9/30/2008 | 2/15/2011 | 2.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.184 | |
| 3/31/2010 | 9/30/2009 | 2/15/2011 | 1.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.141 | |
| 3/31/2011 | 9/30/2010 | 2/15/2011 | 0.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.099 | |

| | Current | | | | | | | |
|------------|---------|-----------|---------|----------|----------|----------|---------|---------|
| | Level | | | | | | | |
| 4 Qtrs | Earned | Earned | Average | 20 point | 16 point | 12 point | 8 point | 4 point |
| Ending | Premium | Exposures | CLEP | Fitted | Fitted | Fitted | Fitted | Fitted |
| 3/31/2006 | 233,234 | 484 | 482.37 | | | | | |
| 6/30/2006 | 234,007 | 482 | 485.06 | 488.76 | | | | |
| 9/30/2006 | 234,969 | 481 | 488.52 | 490.73 | | | | |
| 12/31/2006 | 235,272 | 479 | 490.98 | 492.70 | | | | |
| 3/31/2007 | 236,874 | 480 | 493.28 | 494.69 | | | | |
| 6/30/2007 | 239,653 | 482 | 497.50 | 496.68 | 499.37 | | | |
| 9/30/2007 | 243,376 | 485 | 502.21 | 498.69 | 501.10 | | | |
| 12/31/2007 | 244,495 | 483 | 505.76 | 500.70 | 502.84 | | | |
| 3/31/2008 | 243,997 | 480 | 508.31 | 502.71 | 504.58 | | | |
| 6/30/2008 | 242,729 | 478 | 508.25 | 504.74 | 506.33 | 504.39 | | |
| 9/30/2008 | 242,760 | 479 | 506.38 | 506.77 | 508.08 | 506.40 | | |
| 12/31/2008 | 245,339 | 485 | 506.37 | 508.82 | 509.84 | 508.42 | | |
| 3/31/2009 | 249,900 | 492 | 507.51 | 510.87 | 511.60 | 510.44 | | |
| 6/30/2009 | 254,859 | 500 | 510.09 | 512.93 | 513.37 | 512.48 | 512.24 | |
| 9/30/2009 | 258,878 | 503 | 514.19 | 514.99 | 515.15 | 514.52 | 514.39 | |
| 12/31/2009 | 263,028 | 508 | 517.82 | 517.07 | 516.94 | 516.57 | 516.55 | |
| 3/31/2010 | 265,366 | 510 | 520.38 | 519.15 | 518.73 | 518.63 | 518.72 | |
| 6/30/2010 | 266,754 | 511 | 522.53 | 521.25 | 520.52 | 520.70 | 520.89 | 522.06 |
| 9/30/2010 | 267,812 | 512 | 522.82 | 523.35 | 522.32 | 522.77 | 523.08 | 523.38 |
| 12/31/2010 | 270,864 | 517 | 524.40 | 525.46 | 524.13 | 524.85 | 525.27 | 524.70 |
| 3/31/2011 | 274,655 | 522 | 526.41 | 527.57 | 525.95 | 526.94 | 527.48 | 526.02 |

| Annual Premium Trend | | | | | |
|----------------------|------|--|--|--|--|
| 20 point fit | 1.6% | | | | |
| 16 point fit | 1.4% | | | | |
| 12 point fit | 1.6% | | | | |
| 8 point fit | 1.7% | | | | |
| 4 point fit | 1.0% | | | | |
| Historical Selected | 1.5% | | | | |
| Prospective Selected | 1.4% | | | | |

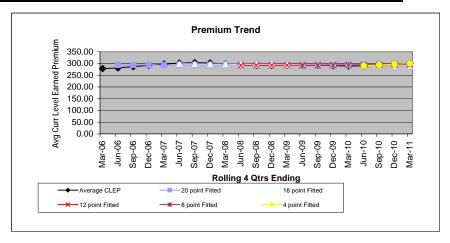


| Accident | Trend Period | | | | | | | | |
|-----------|--------------|------------|-----------|-----------|------------|-----------|--------|--|--|
| Year | | Historical | | | Trend | | | | |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor | | |
| 3/31/2007 | 9/30/2006 | 2/15/2011 | 4.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.092 | | |
| 3/31/2008 | 9/30/2007 | 2/15/2011 | 3.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.075 | | |
| 3/31/2009 | 9/30/2008 | 2/15/2011 | 2.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.059 | | |
| 3/31/2010 | 9/30/2009 | 2/15/2011 | 1.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.044 | | |
| 3/31/2011 | 9/30/2010 | 2/15/2011 | 0.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.028 | | |

Premium Trend

| | Current Level | | | | | | | |
|------------------|-------------------|---------------------|-----------------|--------------------|--------------------|--------------------|-------------------|-------------------|
| 4 Qtrs Ending | Earned Premium | Earned Exposures | Average CLEP | 20 point Fitted | 16 point Fitted | 12 point Fitted | 8 point Fitted | 4 point Fitted |
| 3/31/2006 | 14,485 | 52 | 278.57 | | | | | |
| 6/30/2006 | 15,356 | 55 | 281.29 | 293.20 | | | | |
| 9/30/2006 | 16,827 | 59 | 286.87 | 293.28 | | | | |
| 12/31/2006 | 18,194 | 62 | 291.68 | 293.36 | | | | |
| 3/31/2007 | 19,482 | 65 | 297.44 | 293.44 | | | | |
| 6/30/2007 | 20,430 | 68 | 301.75 | 293.52 | 298.78 | | | |
| 9/30/2007 | 21,602 | 71 | 303.34 | 293.60 | 298.29 | | | |
| 12/31/2007 | 22,783 | 75 | 302.18 | 293.68 | 297.81 | | | |
| 3/31/2008 | 23,225 | 78 | 297.38 | 293.76 | 297.32 | | | |
| 6/30/2008 | 23,764 | 81 | 294.51 | 293.84 | 296.84 | 291.89 | | |
| 9/30/2008 | 23,518 | 80 | 292.76 | 293.92 | 296.35 | 292.12 | | |
| 12/31/2008 | 23,430 | 80 | 291.99 | 294.00 | 295.87 | 292.36 | | |
| 3/31/2009 | 23,639 | 81 | 293.28 | 294.08 | 295.38 | 292.59 | | |
| 6/30/2009 | 23,610 | 80 | 293.59 | 294.16 | 294.90 | 292.82 | 290.31 | |
| 9/30/2009 | 23,907 | 82 | 292.95 | 294.24 | 294.42 | 293.05 | 291.13 | |
| 12/31/2009 | 23,411 | 81 | 290.33 | 294.32 | 293.94 | 293.28 | 291.95 | |
| 3/31/2010 | 22,871 | 79 | 289.46 | 294.40 | 293.46 | 293.52 | 292.77 | |
| 6/30/2010 | 23,053 | 79 | 290.15 | 294.48 | 292.98 | 293.75 | 293.60 | 289.86 |
| 9/30/2010 | 23,699 | 81 | 292.48 | 294.56 | 292.50 | 293.98 | 294.42 | 293.14 |
| 12/31/2010 | 24,996 | 84 | 296.88 | 294.64 | 292.03 | 294.21 | 295.25 | 296.46 |
| 3/31/2011 | 26,462 | 88 | 299.76 | 294.72 | 291.55 | 294.45 | 296.09 | 299.82 |

| Annual Premium T | rend |
|----------------------|-------|
| 20 point fit | 0.1% |
| 16 point fit | -0.7% |
| 12 point fit | 0.3% |
| 8 point fit | 1.1% |
| 4 point fit | 4.6% |
| Historical Selected | -0.3% |
| Prospective Selected | 2.9% |



| Accident | | | Trend P | eriod | | | |
|-----------|-----------|------------|-----------|-----------|-------------|-----------|--------|
| Year | | Historical | | | Prospective | | Trend |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor |
| 3/31/2007 | 9/30/2006 | 2/15/2011 | 4.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.036 |
| 3/31/2008 | 9/30/2007 | 2/15/2011 | 3.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.038 |
| 3/31/2009 | 9/30/2008 | 2/15/2011 | 2.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.041 |
| 3/31/2010 | 9/30/2009 | 2/15/2011 | 1.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.044 |
| 3/31/2011 | 9/30/2010 | 2/15/2011 | 0.375 | 2/15/2011 | 10/12/2012 | 1.658 | 1.047 |

Loss Trend

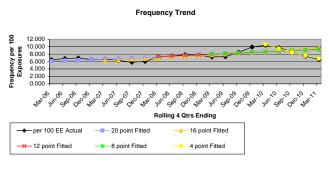
Loss Trend Based on Arkansas - American Modern Home Insurance Company Data Excluding Catastrophe Losses

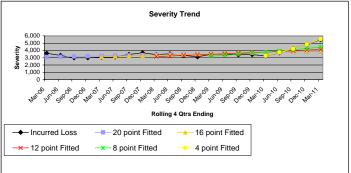
| Accident | Ultimate | Ultimate | | | | Freque | ncy | | Severity | | | | | | | |
|------------|----------|-------------|-----------|------------|----------|----------|----------|---------|----------|----------|----------|----------|----------|---------|---------|--|
| Period | Reported | Non-Cat | | Frequency | | | | | | Average | | | | | | |
| 4 Qtrs | Claim | Incurred | Earned | per 100 EE | 20 point | 16 point | 12 point | 8 point | 4 point | Incurred | 20 point | 16 point | 12 point | 8 point | 4 point | |
| Ending | Counts | Loss & ALAE | Exposures | Actual | Fitted | Fitted | Fitted | Fitted | Fitted | Loss | Fitted | Fitted | Fitted | Fitted | Fitted | |
| 3/31/2006 | 932 | 3,361,014 | 14,336 | 6.502 | 6.120 | | | | | 3,606 | 3,089 | | | | | |
| 6/30/2006 | 969 | 3,219,046 | 14,238 | 6.808 | 6.247 | | | | | 3,321 | 3,125 | | | | | |
| 9/30/2006 | 981 | 2,930,971 | 14,180 | 6.921 | 6.377 | | | | | 2,986 | 3,162 | | | | | |
| 12/31/2006 | 925 | 2,770,647 | 14,155 | 6.538 | 6.509 | | | | | 2,994 | 3,199 | | | | | |
| 3/31/2007 | 935 | 2,883,184 | 14,109 | 6.624 | 6.645 | 6.209 | | | | 3,085 | 3,237 | 3,126 | | | | |
| 6/30/2007 | 887 | 2,756,249 | 14,086 | 6.295 | 6.783 | 6.383 | | | | 3,108 | 3,275 | 3,175 | | | | |
| 9/30/2007 | 818 | 2,830,602 | 14,074 | 5.811 | 6.923 | 6.562 | | | | 3,461 | 3,313 | 3,225 | | | | |
| 12/31/2007 | 847 | 3,104,437 | 14,031 | 6.037 | 7.067 | 6.746 | | | | 3,665 | 3,352 | 3,275 | | | | |
| 3/31/2008 | 1,011 | 3,457,241 | 13,992 | 7.222 | 7.214 | 6.935 | 7.355 | | | 3,421 | 3,391 | 3,327 | 3,167 | | | |
| 6/30/2008 | 1,045 | 3,704,126 | 13,967 | 7.481 | 7.364 | 7.130 | 7.502 | | | 3,545 | 3,431 | 3,379 | 3,238 | | | |
| 9/30/2008 | 1,090 | 3,613,931 | 13,958 | 7.812 | 7.517 | 7.330 | 7.651 | | | 3,314 | 3,471 | 3,431 | 3,311 | | | |
| 12/31/2008 | 1,075 | 3,343,212 | 13,964 | 7.696 | 7.673 | 7.535 | 7.803 | | | 3,111 | 3,512 | 3,485 | 3,385 | | | |
| 3/31/2009 | 1,010 | 3,516,662 | 13,963 | 7.234 | 7.832 | 7.747 | 7.959 | 8.041 | | 3,482 | 3,553 | 3,540 | 3,461 | 3,207 | | |
| 6/30/2009 | 1,022 | 3,590,861 | 13,989 | 7.308 | 7.995 | 7.964 | 8.118 | 8.182 | | 3,513 | 3,595 | 3,595 | 3,539 | 3,341 | | |
| 9/30/2009 | 1,183 | 4,039,587 | 13,990 | 8.459 | 8.161 | 8.187 | 8.279 | 8.324 | | 3,414 | 3,637 | 3,651 | 3,618 | 3,481 | | |
| 12/31/2009 | 1,384 | 4,731,561 | 13,972 | 9.904 | 8.331 | 8.417 | 8.444 | 8.469 | | 3,419 | 3,680 | 3,709 | 3,700 | 3,627 | | |
| 3/31/2010 | 1,442 | 4,706,122 | 13,942 | 10.344 | 8.504 | 8.653 | 8.613 | 8.617 | 10.572 | 3,263 | 3,723 | 3,767 | 3,783 | 3,779 | 3,245 | |
| 6/30/2010 | 1,348 | 4,936,980 | 13,868 | 9.720 | 8.680 | 8.896 | 8.784 | 8.767 | 9.458 | 3,662 | 3,767 | 3,825 | 3,868 | 3,937 | 3,708 | |
| 9/30/2010 | 1,180 | 5,043,305 | 13,801 | 8.553 | 8.861 | 9.146 | 8.959 | 8.920 | 8.462 | 4,272 | 3,811 | 3,885 | 3,954 | 4,102 | 4,239 | |
| 12/31/2010 | 1,028 | 4,972,329 | 13,795 | 7.449 | 9.045 | 9.402 | 9.138 | 9.076 | 7.571 | 4,839 | 3,856 | 3,946 | 4,043 | 4,274 | 4,845 | |
| 3/31/2011 | 902 | 4,937,970 | 13,821 | 6.524 | 9.233 | 9.666 | 9.320 | 9.234 | 6.773 | 5,476 | 3,901 | 4,008 | 4,134 | 4,453 | 5,537 | |

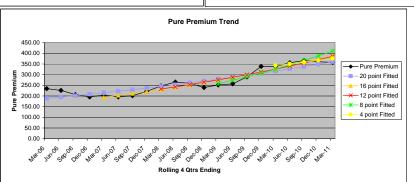
| | 1 | | | | | |
|------------|---------|----------|----------|----------|---------|---------|
| Accident | | | Pure Pre | mium | | |
| Period | | | | | | |
| 4 Qtrs | Pure | 20 point | 16 point | 12 point | 8 point | 4 point |
| Ending | Premium | Fitted | Fitted | Fitted | Fitted | Fitted |
| 3/31/2006 | 234.45 | 189.04 | | | | |
| 6/30/2006 | 226.09 | 195.23 | | | | |
| 9/30/2006 | 206.70 | 201.63 | | | | |
| 12/31/2006 | 195.74 | 208.23 | | | | |
| 3/31/2007 | 204.35 | 215.05 | 194.09 | | | |
| 6/30/2007 | 195.67 | 222.10 | 202.66 | | | |
| 9/30/2007 | 201.13 | 229.37 | 211.61 | | | |
| 12/31/2007 | 221.26 | 236.88 | 220.95 | | | |
| 3/31/2008 | 247.08 | 244.64 | 230.70 | 232.95 | | |
| 6/30/2008 | 265.20 | 252.66 | 240.88 | 242.93 | | |
| 9/30/2008 | 258.92 | 260.93 | 251.52 | 253.33 | | |
| 12/31/2008 | 239.41 | 269.48 | 262.62 | 264.18 | | |
| 3/31/2009 | 251.86 | 278.31 | 274.21 | 275.49 | 257.85 | |
| 6/30/2009 | 256.70 | 287.43 | 286.31 | 287.28 | 273.34 | |
| 9/30/2009 | 288.76 | 296.84 | 298.95 | 299.59 | 289.76 | |
| 12/31/2009 | 338.64 | 306.56 | 312.15 | 312.41 | 307.16 | |
| 3/31/2010 | 337.55 | 316.61 | 325.93 | 325.79 | 325.61 | 343.02 |
| 6/30/2010 | 355.99 | 326.98 | 340.31 | 339.74 | 345.17 | 350.76 |
| 9/30/2010 | 365.43 | 337.69 | 355.34 | 354.29 | 365.91 | 358.68 |
| 12/31/2010 | 360.46 | 348.75 | 371.02 | 369.46 | 387.89 | 366.77 |
| 3/31/2011 | 357.28 | 360.17 | 387.40 | 385.28 | 411.19 | 375.05 |

| An | nual Loss Tr | end | |
|----------------------|--------------|----------|-----------------|
| | Frequency | Severity | Pure Premium |
| 20 point fit | 8.6% | 4.8% | 13.8% |
| 16 point fit | 11.7% | 6.4% | 18.9% |
| 12 point fit | 8.2% | 9.3% | 18.3% |
| 8 point fit | 7.2% | 17.8% | 26.3% |
| 4 point fit | -35.9% | 70.7% | 9.3% |
| Historical Selected | 3.1% | 7.0% | 10.3% |
| Prospective Selected | 0.0% | 5.0% | 5.0% |

| Accident | | | Trend | Period | | | |
|-----------|-----------|------------|-----------|------------|-------------|-----------|--------|
| Year | | Historical | | | Prospective |) | Trend |
| Ending | Beginning | End | Time(Yrs) | Beginning | End | Time(Yrs) | Factor |
| 3/31/2007 | 9/30/2006 | 11/15/2010 | 4.125 | 11/15/2010 | 10/12/2012 | 1.908 | 1.645 |
| 3/31/2008 | 9/30/2007 | 11/15/2010 | 3.125 | 11/15/2010 | 10/12/2012 | 1.908 | 1.491 |
| 3/31/2009 | 9/30/2008 | 11/15/2010 | 2.125 | 11/15/2010 | 10/12/2012 | 1.908 | 1.352 |
| 3/31/2010 | 9/30/2009 | 11/15/2010 | 1.125 | 11/15/2010 | 10/12/2012 | 1.908 | 1.226 |
| 3/31/2011 | 9/30/2010 | 11/15/2010 | 0.125 | 11/15/2010 | 10/12/2012 | 1.908 | 1.111 |







Created by AMIG Actuarial Department 6/27/2011

Loss & ALAE Development

Data shown is Countrywide Consolidated American Modern Insurance Group MH Standard

| Accident | | | - | | | | | | | | Developn | nent Age | | | | | | | | | | |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Qtr Ending | 3 | 6 | 9 | 12 | 15 | 18 | 21 | 24 | 27 | 30 | 33 | 36 | 39 | 42 | 45 | 48 | 51 | 54 | 57 | 60 | 63 | 66 |
| Jun-05 | 23,411,722 | 24,213,466 | 24,075,946 | 23,866,270 | 23,920,816 | 24,104,273 | 24,279,275 | 24,230,255 | 24,349,640 | 24,492,865 | 24,484,118 | 24,466,008 | 24,556,474 | 24,514,445 | 24,607,509 | 24,587,399 | 24,568,997 | 24,569,135 | 24,432,520 | 24,432,520 | 24,386,139 | 24,384,241 |
| Sep-05 | 27,518,765 | 28,212,369 | 28,507,524 | 28,235,728 | 28,601,067 | 28,616,185 | 28,667,877 | 28,584,036 | 28,607,962 | 28,811,455 | 28,746,296 | 28,689,772 | 28,669,971 | 28,600,451 | 28,600,284 | 28,582,945 | 28,593,970 | 28,574,180 | 28,574,104 | 28,542,792 | 28,542,210 | 28,552,335 |
| Dec-05 | 24,849,375 | 25,823,760 | 25,725,490 | 25,787,848 | 25,671,658 | 25,881,589 | 25,762,745 | 25,702,328 | 25,792,049 | 26,045,163 | 26,044,024 | 26,130,950 | 26,028,324 | 26,020,770 | 25,905,441 | 25,856,109 | 25,863,160 | 25,878,327 | 25,879,042 | 25,880,293 | 25,880,613 | 25,877,100 |
| Mar-06 | 21,398,706 | 21,826,679 | 22,085,703 | 22,289,848 | 22,686,960 | 22,659,319 | 22,668,724 | 22,569,615 | 22,877,952 | 22,828,263 | 22,642,412 | 22,635,626 | 22,660,410 | 22,665,491 | 22,656,789 | 22,651,113 | 22,652,583 | 22,643,276 | 22,649,994 | 22,649,979 | 22,651,993 | |
| Jun-06 | 27,081,178 | 27,523,502 | 27,547,726 | 27,510,665 | 27,877,539 | 28,230,353 | 28,121,864 | 28,160,114 | 28,241,697 | 27,969,397 | 27,889,664 | 27,879,663 | 27,871,310 | 27,897,385 | 27,908,206 | 27,906,188 | 27,894,786 | 27,893,650 | 27,897,824 | 27,855,748 | | |
| Sep-06 | 25,032,206 | 25,926,893 | 26,247,549 | 26,610,753 | 26,555,970 | 26,641,594 | 26,748,463 | 26,720,176 | 26,683,668 | 26,460,407 | 26,461,363 | 26,324,350 | 26,462,104 | 26,459,682 | 26,500,215 | 26,469,388 | 26,048,528 | 26,038,976 | 26,039,252 | | | |
| Dec-06 | 23,379,899 | 24,815,746 | 24,798,660 | 24,672,170 | 24,668,726 | 24,808,982 | 24,734,512 | 24,726,192 | 24,763,635 | 24,729,302 | 24,746,157 | 24,713,829 | 24,695,999 | 24,698,278 | 24,697,485 | 24,637,938 | 24,657,825 | 24,534,071 | | | | |
| Mar-07 | 22,797,232 | 24,210,971 | 24,664,602 | 24,670,214 | 24,891,386 | 25,086,492 | 24,992,899 | 24,918,515 | 24,680,428 | 24,789,235 | 24,818,837 | 24,809,690 | 24,707,557 | 24,757,127 | 24,667,830 | 24,659,747 | 24,605,588 | | | | | |
| Jun-07 | 27,472,007 | 29,351,668 | 29,345,398 | 29,613,383 | 30,073,987 | 30,125,805 | 29,815,921 | 29,784,025 | 29,860,945 | 29,902,980 | 29,804,649 | 29,760,132 | 29,744,284 | 29,750,181 | 29,793,184 | 29,811,657 | | | | | | |
| Sep-07 | 26,816,792 | 28,278,505 | 28,376,346 | 28,451,881 | 28,331,283 | 27,957,703 | 27,872,764 | 27,912,335 | 28,696,599 | 28,777,526 | 28,770,380 | 28,898,377 | 28,842,543 | 28,780,493 | 28,752,058 | | | | | | | |
| Dec-07 | 21,785,020 | 23,779,923 | 24,086,327 | 24,059,077 | 24,067,903 | 24,363,354 | 24,344,460 | 24,355,266 | 24,283,722 | 24,055,976 | 24,143,237 | 24,045,818 | 24,000,147 | 24,012,129 | | | | | | | | |
| Mar-08 | 29,294,492 | 31,959,312 | 31,895,617 | 31,838,015 | 32,330,472 | 32,276,907 | 32,346,769 | 32,268,568 | 32,346,637 | 32,442,252 | 32,458,418 | 32,451,873 | 32,458,024 | | | | | | | | | |
| Jun-08 | 32,881,325 | 34,577,538 | 34,699,481 | 34,904,401 | 35,227,978 | 35,265,356 | 35,286,620 | 35,230,432 | 35,273,803 | 35,206,726 | 35,205,096 | 35,199,641 | | | | | | | | | | |
| Sep-08 | 30,337,179 | 32,164,388 | 32,155,268 | 32,052,253 | 32,686,975 | 32,738,209 | 32,695,654 | 32,683,003 | 32,868,936 | 32,882,102 | 32,751,406 | | | | | | | | | | | |
| Dec-08 | 31,785,463 | 33,778,934 | 34,158,409 | 34,447,936 | 34,551,578 | 34,607,944 | 34,696,842 | 34,797,921 | 34,950,122 | 34,870,457 | | | | | | | | | | | | |
| Mar-09 | 30,980,247 | 33,258,146 | 33,592,418 | 33,958,617 | 34,375,246 | 34,578,859 | 34,381,427 | 34,417,707 | 34,388,335 | | | | | | | | | | | | | |
| Jun-09 | 33,509,264 | 35,727,723 | 35,967,026 | 36,402,396 | 36,789,230 | 36,662,663 | 36,561,520 | 36,675,805 | | | | | | | | | | | | | | |
| Sep-09 | 33,535,244 | 35,338,919 | 35,762,012 | 35,721,325 | 35,779,095 | 35,944,466 | 35,840,830 | | | | | | | | | | | | | | | |
| Dec-09 | 31,235,850 | 32,996,489 | 33,561,250 | 33,571,260 | 33,609,855 | 33,966,564 | | | | | | | | | | | | | | | | |
| Mar-10 | 30,569,604 | 32,765,449 | 33,522,277 | 33,719,689 | 33,976,616 | | | | | | | | | | | | | | | | | |
| Jun-10 | 32,843,294 | 34,731,588 | 34,876,476 | 35,132,589 | | | | | | | | | | | | | | | | | | |
| Sep-10 | 36,954,870 | 38,119,131 | 38,604,824 | | | | | | | | | | | | | | | | | | | |
| Dec-10 | 29,728,969 | 32,062,476 | | | | | | | | | | | | | | | | | | | | |
| Mar-11 | 31,426,437 | | | | | | | | | | | | | | | | | | | | | |

| Historical | Develop | nent | Factors |
|------------|---------|------|---------|
| | 1 | | |

| Accident | | | | | | | | | | | | | | | | | | | | | | |
|----------------|--------|--------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-------|
| Qtr Ending | 3 to 6 | 6 to 9 | 9 to 12 | 12 to 15 | 15 to 18 | 18 to 21 | 21 to 24 | 24 to 27 | 27 to 30 | 30 to 33 | 33 to 36 | 36 to 39 | 39 to 42 | 42 to 45 | 45 to 48 | 48 to 51 | 51 to 54 | 54 to 57 | 57 to 60 | 60 to 63 | 63 to 66 | |
| Jun-05 | 1.034 | 0.994 | 0.991 | 1.002 | 1.008 | 1.007 | 0.998 | 1.005 | 1.006 | 1.000 | 0.999 | 1.004 | 0.998 | 1.004 | 0.999 | 0.999 | 1.000 | 0.994 | 1.000 | 0.998 | 1.000 | |
| Sep-05 | 1.025 | 1.010 | 0.990 | 1.013 | 1.001 | 1.002 | 0.997 | 1.001 | 1.007 | 0.998 | 0.998 | 0.999 | 0.998 | 1.000 | 0.999 | 1.000 | 0.999 | 1.000 | 0.999 | 1.000 | 1.000 | |
| Dec-05 | 1.039 | 0.996 | 1.002 | 0.995 | 1.008 | 0.995 | 0.998 | 1.003 | 1.010 | 1.000 | 1.003 | 0.996 | 1.000 | 0.996 | 0.998 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | |
| Mar-06 | 1.020 | 1.012 | 1.009 | 1.018 | 0.999 | 1.000 | 0.996 | 1.014 | 0.998 | 0.992 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | | |
| Jun-06 | 1.016 | 1.001 | 0.999 | 1.013 | 1.013 | 0.996 | 1.001 | 1.003 | 0.990 | 0.997 | 1.000 | 1.000 | 1.001 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 0.998 | | | |
| Sep-06 | 1.036 | 1.012 | 1.014 | 0.998 | 1.003 | 1.004 | 0.999 | 0.999 | 0.992 | 1.000 | 0.995 | 1.005 | 1.000 | 1.002 | 0.999 | 0.984 | 1.000 | 1.000 | | | | |
| Dec-06 | 1.061 | 0.999 | 0.995 | 1.000 | 1.006 | 0.997 | 1.000 | 1.002 | 0.999 | 1.001 | 0.999 | 0.999 | 1.000 | 1.000 | 0.998 | 1.001 | 0.995 | | | | | |
| Mar-07 | 1.062 | 1.019 | 1.000 | 1.009 | 1.008 | 0.996 | 0.997 | 0.990 | 1.004 | 1.001 | 1.000 | 0.996 | 1.002 | 0.996 | 1.000 | 0.998 | | | | | | |
| Jun-07 | 1.068 | 1.000 | 1.009 | 1.016 | 1.002 | 0.990 | 0.999 | 1.003 | 1.001 | 0.997 | 0.999 | 0.999 | 1.000 | 1.001 | 1.001 | | | | | | | |
| Sep-07 | 1.055 | 1.003 | 1.003 | 0.996 | 0.987 | 0.997 | 1.001 | 1.028 | 1.003 | 1.000 | 1.004 | 0.998 | 0.998 | 0.999 | | | | | | | | |
| Dec-07 | 1.092 | 1.013 | 0.999 | 1.000 | 1.012 | 0.999 | 1.000 | 0.997 | 0.991 | 1.004 | 0.996 | 0.998 | 1.000 | | | | | | | | | |
| Mar-08 | 1.091 | 0.998 | 0.998 | 1.015 | 0.998 | 1.002 | 0.998 | 1.002 | 1.003 | 1.000 | 1.000 | 1.000 | | | | | | | | | | |
| Jun-08 | 1.052 | 1.004 | 1.006 | 1.009 | 1.001 | 1.001 | 0.998 | 1.001 | 0.998 | 1.000 | 1.000 | | | | | | | | | | | |
| Sep-08 | 1.060 | 1.000 | 0.997 | 1.020 | 1.002 | 0.999 | 1.000 | 1.006 | 1.000 | 0.996 | | | | | | | | | | | | |
| Dec-08 | 1.063 | 1.011 | 1.008 | 1.003 | 1.002 | 1.003 | 1.003 | 1.004 | 0.998 | | | | | | | | | | | | | |
| Mar-09 | 1.074 | 1.010 | 1.011 | 1.012 | 1.006 | 0.994 | 1.001 | 0.999 | | | | | | | | | | | | | | |
| Jun-09 | 1.066 | 1.007 | 1.012 | 1.011 | 0.997 | 0.997 | 1.003 | | | | | | | | | | | | | | | |
| Sep-09 | 1.054 | 1.012 | 0.999 | 1.002 | 1.005 | 0.997 | | | | | | | | | | | | | | | | |
| Dec-09 | 1.056 | 1.017 | 1.000 | 1.001 | 1.011 | | | | | | | | | | | | | | | | | |
| Mar-10 | 1.072 | 1.023 | 1.006 | 1.008 | | | | | | | | | | | | | | | | | | |
| Jun-10 | 1.057 | 1.004 | 1.007 | | | | | | | | | | | | | | | | | | | |
| Sep-10 | 1.032 | 1.013 | | | | | | | | | | | | | | | | | | | | |
| Dec-10 | 1.078 | | | | | | | | | | | | | | | | | | | | | |
| Averages | 3 to 6 | 6 to 9 | 9 to 12 | 12 to 15 | 15 to 18 | 18 to 21 | 21 to 24 | 24 to 27 | 27 to 30 | 30 to 33 | 33 to 36 | 36 to 39 | 39 to 42 | 42 to 45 | 45 to 48 | 48 to 51 | 51 to 54 | 54 to 57 | 57 to 60 | 60 to 63 | 63 to 66 | 66 to |
| 4 Otrs Average | 1.060 | 1 014 | 1.003 | 1.006 | 1.005 | 0.008 | 1.002 | 1.003 | 1.000 | 1 000 | 1.000 | 0 999 | 1.000 | 0 000 | 1.000 | 0.006 | 0 000 | 1.000 | 0 000 | 1 000 | | |

| Averages | 3 to 6 | 6 to 9 | 9 to 12 | 12 to 15 | 15 to 18 | 18 to 21 | 21 to 24 | 24 to 27 | 27 to 30 | 30 to 33 | 33 to 36 | 36 to 39 | 39 to 42 | 42 to 45 | 45 to 48 | 48 to 51 | 51 to 54 | 54 to 57 | 57 to 60 | 60 to 63 | 63 to 66 | 66 to Ult |
|-----------------------|--------|--------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|
| 4 Qtrs Average | 1.060 | 1.014 | 1.003 | 1.006 | 1.005 | 0.998 | 1.002 | 1.003 | 1.000 | 1.000 | 1.000 | 0.999 | 1.000 | 0.999 | 1.000 | 0.996 | 0.999 | 1.000 | 0.999 | 1.000 | | |
| 8 Qtrs Average | 1.061 | 1.012 | 1.005 | 1.008 | 1.003 | 0.999 | 1.001 | 1.005 | 1.000 | 1.000 | 0.999 | 0.999 | 1.000 | 0.999 | 0.999 | 0.998 | | | | | | |
| 12 Qtrs Average | 1.063 | 1.009 | 1.004 | 1.008 | 1.003 | 0.998 | 1.000 | 1.003 | 0.998 | 0.999 | 1.000 | 1.000 | | | | | | | | | | |
| 8 Qtrs Average ex H/L | 1.063 | 1.012 | 1.005 | 1.008 | 1.002 | 0.999 | 1.001 | 1.003 | 1.001 | 1.000 | 0.999 | 0.999 | 1.000 | 0.999 | 0.999 | 1.000 | | | | | | |
| 8 Qtrs Vol Weighted | 1.060 | 1.012 | 1.005 | 1.008 | 1.003 | 0.999 | 1.001 | 1.005 | 1.000 | 1.000 | 0.999 | 1.000 | 1.000 | 0.999 | 0.999 | 0.998 | | | | | | |
| 12 Qtrs Vol Weighted | 1.062 | 1.009 | 1.004 | 1.008 | 1.002 | 0.998 | 1.000 | 1.003 | 0.998 | 0.999 | 0.999 | 1.000 | | | | | | | | | | |
| 12 Qtr Avg ex H/L | 1.065 | 1.009 | 1.004 | 1.008 | 1.003 | 0.998 | 1.000 | 1.002 | 0.998 | 0.999 | 1.000 | 0.999 | | | | | | | | | | |

| Selected Factors | 3 to 6 | 6 to 9 | 9 to 12 | 12 to 15 | 15 to 18 | 18 to 21 | 21 to 24 | 24 to 27 | 27 to 30 | 30 to 33 | 33 to 36 | 36 to 39 | 39 to 42 | 42 to 45 | 45 to 48 | 48 to 51 | 51 to 54 | 54 to 57 | 57 to 60 | 60 to 63 | 63 to 66 | 66 to Ult |
|---------------------------------------|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Age to Age Factors | 1.063 | 1.012 | 1.005 | 1.007 | 1.002 | 0.999 | 1.001 | 1.001 | 1.000 | 1.003 | 0.999 | 0.999 | 1.000 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| | 3 to Ult | 6 to Ult | 9 to Ult | 12 to Ult | 15 to Ult | 18 to Ult | 21 to Ult | 24 to Ult | 27 to Ult | 30 to Ult | 33 to Ult | 36 to Ult | 39 to Ult | 42 to Ult | 45 to Ult | 48 to Ult | 51 to Ult | 54 to Ult | 57 to Ult | 60 to Ult | 63 to Ult | 66 to Ult |
| Quarterly Age to Ultimate Factors | 1.092 | 1.027 | 1.015 | 1.010 | 1.002 | 1.000 | 1.001 | 1.000 | 1.000 | 0.999 | 0.996 | 0.997 | 0.998 | 0.998 | 0.998 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| | | | | 12 to Ult | 15 to Ult | 18 to Ult | 21 to Ult | 24 to Ult | 27 to Ult | 30 to Ult | 33 to Ult | 36 to Ult | 39 to Ult | 42 to Ult | 45 to Ult | 48 to Ult | 51 to Ult | 54 to Ult | 57 to Ult | 60 to Ult | 63 to Ult | 66 to Ult |
| Wtd Annual Age to Ultimate Factors | | | | 1.034 | 1.013 | 1.007 | 1.003 | 1.001 | 1.000 | 1.000 | 0.999 | 0.998 | 0.998 | 0.997 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 |

Created by AMIG Actuarial Department

Catastrophe Factor

All Classes

Data shown is Arkansas American Modern Insurance Group - Mobile Home

| | (1) | (2) | (3)=(2)-(1) | (4)=(1)/(3) | (5) | (6)=(4)-(5) |
|-----------|-----------|------------|------------------|-------------|----------|--------------------|
| Accident | | | | | Capped | |
| Year | Weather | All | All Losses* Less | Weather | Weather | Excess |
| Ending | Losses* | Losses* | Weather | Ratio | Ratio ** | Spread to 50 Years |
| 2/21/1222 | 100.000 | | | | | |
| 3/31/1992 | 436,223 | 2,341,514 | 1,905,291 | 0.229 | 0.229 | 0.000 |
| 3/31/1993 | 269,667 | 2,023,240 | 1,753,573 | 0.154 | 0.154 | 0.000 |
| 3/31/1994 | 425,863 | 1,762,322 | 1,336,458 | 0.319 | 0.319 | 0.000 |
| 3/31/1995 | 405,827 | 1,568,045 | 1,162,218 | 0.349 | 0.349 | 0.000 |
| 3/31/1996 | 703,060 | 2,689,669 | 1,986,609 | 0.354 | 0.354 | 0.000 |
| 3/31/1997 | 2,047,408 | 3,862,484 | 1,815,076 | 1.128 | 1.128 | 0.000 |
| 3/31/1998 | 506,374 | 2,805,818 | 2,299,443 | 0.220 | 0.220 | 0.000 |
| 3/31/1999 | 1,672,975 | 5,058,142 | 3,385,167 | 0.494 | 0.494 | 0.000 |
| 3/31/2000 | 723,079 | 3,713,637 | 2,990,558 | 0.242 | 0.242 | 0.000 |
| 3/31/2001 | 2,864,477 | 7,163,718 | 4,299,241 | 0.666 | 0.666 | 0.000 |
| 3/31/2002 | 1,565,518 | 7,711,207 | 6,145,689 | 0.255 | 0.255 | 0.000 |
| 3/31/2003 | 1,321,897 | 6,588,172 | 5,266,275 | 0.251 | 0.251 | 0.000 |
| 3/31/2004 | 2,392,601 | 7,462,575 | 5,069,974 | 0.472 | 0.472 | 0.000 |
| 3/31/2005 | 1,906,926 | 6,883,330 | 4,976,404 | 0.383 | 0.383 | 0.000 |
| 3/31/2006 | 2,783,717 | 8,065,200 | 5,281,484 | 0.527 | 0.527 | 0.000 |
| 3/31/2007 | 3,179,740 | 8,884,985 | 5,705,245 | 0.557 | 0.557 | 0.000 |
| 3/31/2008 | 4,703,939 | 10,577,323 | 5,873,383 | 0.801 | 0.801 | 0.000 |
| 3/31/2009 | 7,201,574 | 13,465,969 | 6,264,394 | 1.150 | 1.128 | 0.022 |
| 3/31/2010 | 6,156,121 | 12,746,552 | 6,590,431 | 0.934 | 0.934 | 0.000 |
| 3/31/2011 | 3,400,099 | 11,215,009 | 7,814,910 | 0.435 | 0.435 | 0.000 |

Weighted Average***

Selected Catastrophe Factor: 0.544

0.544

* Losses shown are Undeveloped Accident Year Incurred Losses and ALAE.

^{***} Capped at 1.128 (2 standard deviations above the mean) with excess spread to 50 years.

Unallocated Loss Adjustment Expense

The ULAE Factor is calculated as a ratio to Incurred Loss and ALAE and is considered in the "loss" side of the indication.

Consolidated American Modern Insurance Group Data

| Calendar Year | 2008 | 2009 | 2010 |
|---------------------------------------|-------------|-------------|-------------|
| ULAE Incurred | 11,747,762 | 12,288,732 | 8,611,126 |
| Adjusted Loss and ALAE Incurred | 584,440,974 | 521,315,563 | 501,701,035 |
| Ratio of ULAE to Incurred Loss & ALAE | 2.0% | 2.4% | 1.7% |
| 5 Year Average | | | 3.0% |
| 2 Year Average | | | 2.0% |
| Selected ULAE Factor | | | 1.015 |

Determination of Permissible Loss Ratio

| | | | | Calendar Year | | | Budget | | |
|------|---|--------------------|-------|---------------|-------|-------|--------|----------|--|
| | | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | Selected | |
| (1) | Pre-Paid Commissions | 17.0% | 17.0% | 16.9% | 16.9% | 16.7% | | 16.7% | |
| (2) | Contingent Commissions | 3.8% | 3.1% | 0.8% | 1.3% | 2.4% | 1.4% | 1.4% | |
| (3) | Other Acqusition Expense | 5.1% | 4.5% | 4.4% | 4.3% | 4.1% | 0.0% | 4.2% | |
| (4) | General Expense | 12.6% | 12.0% | 10.6% | 10.3% | 9.4% | 0.0% | 9.9% | |
| (5) | Taxes, Licenses and Fees | 3.4% | 3.4% | 3.4% | 2.7% | 2.9% | | 3.0% | |
| (6) | Reinsurance Expense | | | | | | 0.0% | 1.0% | |
| (7) | Total Expense | | | | | | | 36.2% | |
| | Profit Loading Provision | | | | | | | | |
| (8a) | Ba) After Tax Return on Equity Goal 15.0% | | | | | | | | |
| (8b) | b) Target Premium to Surplus Ratio 2.3:1 | | | | | | | | |
| (8c) | After Tax Return on Premium [(a)/(b)] | | | | | | 6.5% | | |
| (8d) | After Tax Return Generated by Inv Income | | | | | | 1.8% | | |
| (8e) | After Tax Return Needed From Underwriting | Profit [(c) - (d)] | | | | | 4.7% | | |
| (8f) | 3f) Before Tax Return Needed from Underwriting Profit [(e)/(1.0035)] 7.3% | | | | | | | | |
| (8g) | Selected Profit Provision | | | | | | | 7.5% | |
| (9) | Total Expenses and Profit Provision [(7) + (8) |] | | | | | | 43.7% | |

(10) Permissible Loss & LAE Ratio [(1.000 - (9)]

56.3%

| Data applied to calculate commission ratio: | | | | |
|---|--|--|--|--|
| AMH Arkansas Mobile Home Standard Written Premium | | | | |
| AMH Arkansas Mobile Home Standard Paid Commission | | | | |

| | | Calendar Year | | |
|--------------|--------------|---------------|--------------|--------------|
| 2006 | 2007 | 2008 | 2009 | 2010 |
| 707784095.0% | 733493409.0% | 743743115.0% | 779222052.0% | 835656627.0% |
| 120466652.0% | 124909663.4% | 126064421.0% | 131626431.6% | 139464595.1% |

Data applied to calculate Taxes, Licenses and Fees: AMH Arkansas Written Premium from all AS Lines AMH Arkansas Taxes, Licenses and Fees from all AS Lines

| 2006 | 2007 | 2008 | 2009 | 2010 |
|---------------|---------------|---------------|---------------|---------------|
| 1140209392.0% | 1227301422.0% | 1333530471.0% | 1472495342.3% | 1545967638.0% |
| 38666527.0% | 41605518.2% | 45073329.9% | 39021126.6% | 44060077.7% |

Calendar Year

Created by AMIG Actuarial Department 6/27/2011

Investment Income Calculation

Estimated Investment Earnings on Unearned Premium and Loss Reserves

| A. | (1) | Unearned Premium Reserve Direct Earned Premium for 2010 | ¢ | 446 060 224 |
|----|------|--|----|-------------|
| | (1) | | \$ | 416,869,231 |
| | (2) | Mean Unearned Premium Reserve Ratio | φ | 55.5% |
| | (3) | Mean Unearned Premium Reserve (1) x (2) | \$ | 231,531,114 |
| | (4) | Deduction for Prepaid Expenses and Federal Taxes Payable | | 40.40/ |
| | | (a) Commission | | 18.1% |
| | | (b) 50% of Other Acquisition | | 2.1% |
| | | (c) 50% of General Expenses | | 5.0% |
| | | (d) Taxes, Licenses, and Fees | | 3.0% |
| | | (e) Reinsurance Expense | | 1.0% |
| | | (f) Subtotal | | 29.2% |
| | | (g) Federal Taxes Payable | | 7.0% |
| | (4T) | Total Deductions | | 36.2% |
| | (5) | Unearned Premium Reserve Subject to Investment (3) x [1.0 - (4T)] | \$ | 147,832,616 |
| В. | | Delayed Remission of Premium (Agent's Balances) | | |
| | (1) | Agent's Balance or Uncollected Premium to Unearned Premium | | |
| | | (a) Average Agent's Balance | \$ | 138,852,695 |
| | | (b) Direct Unearned Premium 2010 (All Lines) | \$ | 504,115,494 |
| | | (c) Ratio (a) / (b) | | 27.5% |
| | | (d) Direct Unearned Premium 2010 (ASLOB 4 and 21.1 (for 2008 & prior)) | \$ | 241,174,711 |
| | (2) | Delayed Remission (1c) x (1d) | \$ | 66,428,743 |
| C. | | Loss and Loss Adjustment Expense Reserve | | |
| | (1) | Expected Loss and Loss Adjustment Expense Ratio | | 56.3% |
| | (2) | Expected Losses and Loss Adjustment Expenses (A.1) x (C.1) | \$ | 234,697,377 |
| | (3) | Percent of Mean Loss & ALAE Reserves to Incurred Loss & ALAE | | |
| | | (a) 2010 Mean Loss & ALAE Reserve to Incurred Loss & ALAE Ratio | | 26.6% |
| | | (b) 2009 Mean Loss & ALAE Reserve to Incurred Loss & ALAE Ratio | | 23.0% |
| | | (c) Average of Mean Loss Reserve to Incurred Loss Ratios 1/2 x [(a) + (b)] | | 24.8% |
| | (4) | Expected Mean Loss Reserves (2) x (3c) x .958 | \$ | 55,736,534 |
| D. | | Net Subject to Investment | \$ | 137,140,408 |
| | | (A.5) - (B.2) + (C.4) | Ψ | |
| E. | | Before Tax Rate of Return | | 3.0% |
| | | [Exhibit 10, Page 2] | | |
| F. | | Average Rate of Return as a % of Direct Earned Premium | | 1.0% |
| | | [(D) x (E)] / (A.1)] | | |
| G. | | Before Tax Invesement Income Return (Including Surplus) | | 2.3% |
| | | (F) + [(E) x (1.0/Premium to Surplus Ratio)] | | |
| Н. | | After Tax Average Rate of Return as a Percent of Direct Earned Premium | | |
| | (1) | Average Federal Tax Rate on Inv. Inc. (Exhibit 10, Page 2) | | 22.4% |
| | (2) | After Tax Return Generated by Investment Income (G) x [1.0 - (H.1)] | | 1.8% |
| | ` ' | | | |

Investment Income Calculation

| erage Federal Tax Rate on Investment Income | | | | |
|---|-------------------|------------|----------|-----------|
| | (1) Investment | (2) | (3) | (4) |
| | Income | | Current | Total |
| | 2007 - 2009 | Allocation | Tax Rate | Tax |
| | (A) | | (B) | (2)x(3) |
| Bonds | | | ` / | . , , , , |
| - Taxable | \$52,645,718 | 48.7% | 35.0% | 17.1% |
| - Tax Exempt Municipal | \$35,457,449 | 32.8% | 5.3% | 1.7% |
| Stocks | | | | |
| - Acquired Prior to 1987 | \$0 | 0.0% | 10.5% | 0.0% |
| - Acquired After 1987 | \$14,887,696 | 13.8% | 14.2% | 2.0% |
| Short Term Investments | \$5,016,889 | 4.6% | 35.0% | 1.6% |
| Total | \$108,007,752 | 100.0% | | 22.4% |

Notes:

- (A) From AMIG Annual Statement, Part 1
- (B) Under the 1986 Tax Reform Act, 15% of formerly tax-exempt income from securities purchased after August 7, 1986 is now taxable. Thus the estimated effective tax rates in 2009 will be:

| Ordinary Income = | 35.0% |
|--|-------|
| Tax Exempt Municipal - 35.0% x 15.0% = | 5.3% |
| Stock Dividends (Acquired after 1987) - 40.5% x 35.0% = | 14.2% |
| Stock Dividends (Acquired before 1987) - 30.0% x 35.0% = | 10.5% |

Investment Income as a Percentage of Invested Assests

| 4000 | 4 = 0 / |
|--------------------------------|---------|
| 1998 | 4.7% |
| 1999 | 4.5% |
| 2000 | 5.0% |
| 2001 | 5.2% |
| 2002 | 5.2% |
| 2003 | 4.5% |
| 2004 | 4.3% |
| 2005 | 4.4% |
| 2006 | 4.5% |
| 2007 | 4.6% |
| 2008 | 4.4% |
| 2009 | 2.6% |
| | |
| Twelve Year Average | 4.5% |
| Latest Six Year Average | 4.1% |
| Latest Year | 2.6% |
| Projected 2010 (12 Year Trend) | 3.7% |
| Projected 2010 (6 Year Trend) | 3.3% |

Selected 2010 Rate of Return

| Before Tax | 3.0% * |
|----------------------------|--------|
| After Tax [(1-0.224) x 3%] | 2.3% |

^{* 3%} selected based on change in investment philosophy due to the purchase of the American Modern Insurance Group by Munich Re. Specifically, Munich Re requires that investments for companies owned should not have "risk". This leads to a lower rate of return than we've seen in the past.

By Line Explanation of Investment Income Calculation

Line A-1

Direct Earned Premium is total limits earned premium for the captioned program written by the American Modern Insurance Group for the latest accident year.

Line A-2, A-3

The mean unearned premium reserve is determined by the average of the latest two years unearned premiums for the American Modern Insurance Group.

Line A-4

Deductions for prepaid expenses:

Production costs and a large portion of other company expenses connected with the writing and handling of insurance policies, exclusive of claim adjustment expenses, are incurred when the policy is written and before premium is paid. Therefore, the deduction of these expenses is determined by use of provisions for expenses used in our ratemaking procedures as shown. These provisions are based on the above referenced company's data as shown in Exhibit 9.

Line A-4 Federal Taxes Payable

The Tax Reform Act of 1986 taxes 20% of the unearned premium reserve. At a corporate tax rate of 35%, this tax equals 7.0% (.20 x .35 = .070) of the unearned premium reserve.

Line B-1

Delayed remission of premium:

This deduction is necessary due to the delay in collection and remission of premium to the company beyond the effective dates of the policies. Funds for the unearned premium reserve required during the initial days of all policies must be taken from the company's surplus, and are not available for investment.

Line B-1(c)

Average agent's balances as a percentage of 2010 Direct Unearned Premium (All Lines)

Line C-1

The expected loss and loss adjustment ratio reflects the expense provisions used in the filing. See Exhibit 9.

Line C-3

Mean loss reserve are determined by averaging the reserves at the beginning and ending of the year in question, and dividing by that year's loss and loss adjustment expenses. This ratio is based on countrywide data for the American Modern Insurance Group countrywide data for the American Modern Insurance Group.

Line C-4

The expected mean loss reserve is determined by multiplying the expected incurred losses in Line C-2 by the average ratio of the mean loss & loss adjustment reserves to the incurred losses & loss adjustment expenses from Line C-4. Then an adjustment for the estimated Federal Income Taxes payable due to discounting of loss reserves in added. The estimated reserve discount is 12% (based on all company data provided by the A.M. Best Company), the federal taxes payable (expressed as a % of reserves) is 4.2% (.12 x .35 = .042), and the appropriate adjustment is .958 (1.000 - .042 = .958).

Line E

This rate of return in the ratio of net investment income earned and net realized capital gains (or losses) to mean cash and invested assets (including interest, dividends and real estate income due and accrued) for the American Modern Insurance Group.

Line H-1

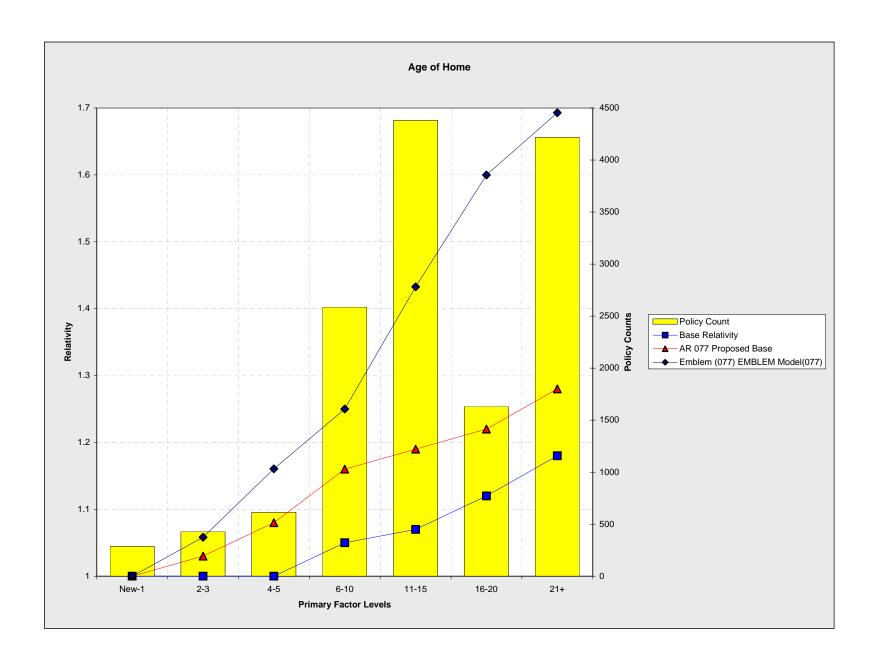
The average rate of Federal Tax was determined by applying the appropriate tax rates to the distribution of investment income earned for 2008 - 2010 for the American Modern Insurance Group. See Page 2 of this exhibit.

Complement of Credibility Calculation

| | All Classes | Mobile Home-Byline | Mobile Home- Package | Rental | Seasonal- Byline |
|--|-------------|-----------------------|----------------------------|-----------|---------------------|
| (1) Permissible Loss & LAE Ratio | 0.563 | 0.563 | 0.563 | 0.563 | 0.563 |
| (2) Proposed Renewal Effective Date | 10/1/2011 | 10/1/2011 | 10/1/2011 | 10/1/2011 | 10/1/2011 |
| (3) Effective Date of Current Rates | 9/1/2010 | 9/1/2010 | 9/1/2010 | 9/1/2010 | 9/1/2010 |
| (4) Time Period in Years {[(2) - (3)] / 365} ** | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| (5) Annual Premium Trend | 2.9% | 3.6% | 2.9% | 5.0% | 1.4% |
| (6) Annual Loss Trend | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% |
| (7) Ann Loss Ratio Trend {[1 + (6)] / [1 + (5)] - 1} | 2.1% | 1.4% | 2.1% | 0.0% | 3.6% |
| (8) Selected Trend Factor {[1 + (7)] ^ (4)} | 1.021 | 1.014 | 1.021 | 1.000 | 1.036 |
| (9) Complement of Credibility = {(1) * (8)} | 0.575 | 0.571 | 0.575 | 0.563 | 0.583 |

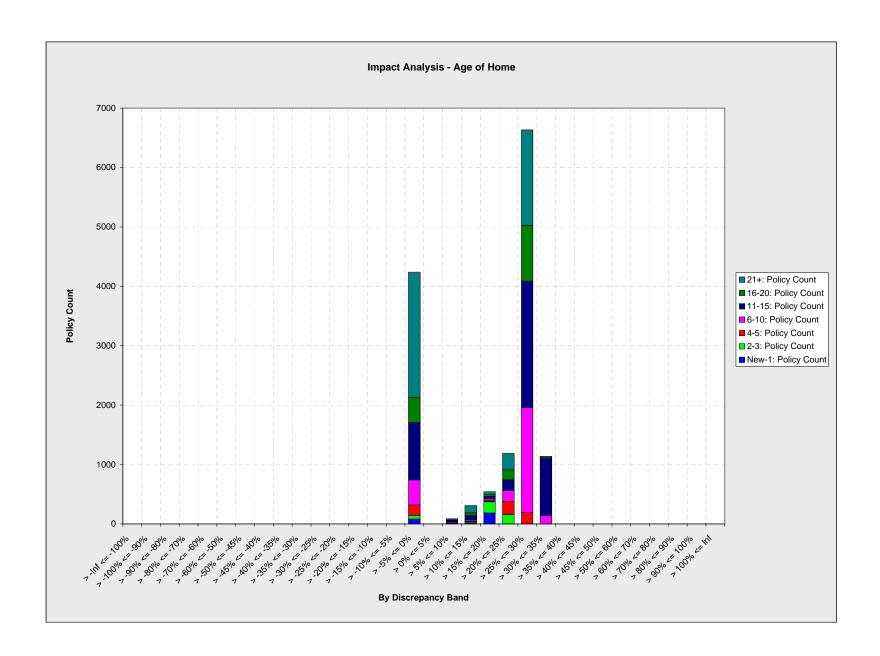
| | Tenant | |
|--|-----------|--|
| (1) Permissible Loss & LAE Ratio | 0.563 | |
| (2) Proposed Renewal Effective Date | 10/1/2011 | |
| (3) Effective Date of Current Rates | 9/1/2010 | |
| (4) Time Period in Years {[(2) - (3)] / 365} ** | 1.000 | |
| (5) Annual Premium Trend | 2.9% | |
| (6) Annual Loss Trend | 5.0% | |
| (7) Ann Loss Ratio Trend {[1 + (6)] / [1 + (5)] - 1} | 2.1% | |
| (8) Selected Trend Factor {[1 + (7)] ^ (4)} | 1.021 | |
| (9) Complement of Credibility = {(1) * (8)} | 0.575 | |

^{**} Capped at a minimum of 0.5 and a maximum of 1 year(s)



| | Base Relativity | AR 077 Proposed Base | Emblem (077) EMBLEM |
|-------|--------------------|----------------------------|---------------------------|
| New-1 | 1 | 1 | 1 |
| 2-3 | 1 | 1.03 | 1.058304 |
| 4-5 | 1 | 1.08 | 1.160583 |
| 6-10 | 1.05 | 1.16 | 1.25 |
| 11-15 | 1.07 | 1.19 | 1.432703 |
| 16-20 | 1.12 | 1.22 | 1.59984 |
| 21+ | 1.18 | 1.28 | 1.692919 |

| | Policy Count |
|-------|--------------|
| New-1 | 287 |
| 2-3 | 429 |
| 4-5 | 613 |
| 6-10 | 2587 |
| 11-15 | 4381 |
| 16-20 | 1631 |
| 21+ | 4218 |



| | New-1: | 2-3: Policy | 4-5: Policy | 6-10: Policy | 11-15: Policy | 16-20: Policy | 21+: Policy |
|-----------------|--------------|-------------|-------------|--------------|---------------|---------------|-------------|
| | Policy Count | Count | Count | Count | Count | Count | Count |
| > -Inf <= -100% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -100% <= -90% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -90% <= -80% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -80% <= -70% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -70% <= -60% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -60% <= -50% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -50% <= -45% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -45% <= -40% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -40% <= -35% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -35% <= -30% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -30% <= -25% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -25% <= -20% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -20% <= -15% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -15% <= -10% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -10% <= -5% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > -5% <= 0% | 82 | 60 | 176 | 422 | 966 | 425 | 2109 |
| > 0% <= 5% | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| > 5% <= 10% | 4 | 5 | 5 | 18 | 30 | 5 | 23 |
| > 10% <= 15% | 17 | 19 | 6 | 23 | 76 | 44 | 126 |
| > 15% <= 20% | 184 | 188 | 15 | 34 | 41 | 32 | 49 |
| > 20% <= 25% | 0 | 156 | 223 | 181 | 183 | 167 | 279 |
| > 25% <= 30% | 0 | 0 | 188 | 1771 | 2128 | 940 | 1606 |
| > 30% <= 35% | 0 | 0 | 0 | 138 | 957 | 18 | 26 |
| > 35% <= 40% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 40% <= 45% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 45% <= 50% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 50% <= 60% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 60% <= 70% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 70% <= 80% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 80% <= 90% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 90% <= 100% | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > 100% <= Inf | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

SERFF Tracking Number: AMMH-127293926 State: Arkansas

Filing Company: American Modern Home Insurance Company State Tracking Number:

Company Tracking Number: 20110214-09

TOI: 04.0 Homeowners Sub-TOI: 04.0002 Mobile Homeowners

Product Name: AMH Manufactured Home Program

Project Name/Number: /20110214-09

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

| Creation Date: | Schedule | Schedule Item Name | Replacement Creation Date | Attached Document(s) |
|----------------|------------------------|-----------------------------------|------------------------------|--|
| 06/27/2011 | Rate and Rule | Manual pages | 07/01/2011 | BR-1.pdf (Superceded) PR-1.pdf (Superceded) |
| 06/28/2011 | Supporting Document | NAIC loss cost data entry documen | t07/01/2011 | _077_F319AR_NAIC Loss Cost Data Entry Doc_corrpdf (Superceded) |
| 06/27/2011 | Supporting Document | NAIC loss cost data entry documen | t06/28/2011 | AR AMH_NAIC Loss Cost Data Entry Doc.pdf (Superceded) |

ARKANSAS AMERICAN MODERN HOME INSURANCE COMPANY MANUFACTURED HOME PROGRAM

OWNER AND SEASONAL BYLINE RATES

Comprehensive Excluding Flood and Earthquake (212/222)

| Product Code | Flat Base Rate | Min Rate Value | Min Val Accept | UVRC Code | Cov Relativity |
|-----------------|-------------------|-------------------|-------------------|-----------|-------------------|
| 212 | \$335.00 | \$5,000 | \$1,000 | JL | 1.00 |
| 222 | \$289.67 | \$5,000 | \$1,000 | JL | 1.00 |

OWNER AND SEASONAL BYLINE RATING FACTORS

| Territory | Factor |
|-----------|--------|
| 50 | 1.00 |
| 51 | 1.66 |

| Location | Factor |
|-------------|--------|
| Protected | 1.00 |
| Unprotected | 1.24 |

Protected: Located within 5 road miles of a responding fire department.

Unprotected: Not otherwise qualifying as protected.

| Age of Insured | Factor |
|-------------------|--------|
| 18 - 34 | 1.12 |
| 35 - 49 | 1.05 |
| 50 - 64 | 0.98 |
| 65 + | 0.93 |

| Age of Home | Factor |
|-------------|--------|
| New - 1 | 1.00 |
| 2 - 3 | 1.00 |
| 4 - 5 | 1.00 |
| 6 - 10 | 1.05 |
| 11 - 15 | 1.07 |
| 16 - 20 | 1.12 |
| 21 + | 1.18 |

ARKANSAS AMERICAN MODERN HOME INSURANCE COMPANY MANUFACTURED HOME PROGRAM

OWNER PACKAGE RATES

Owner Package Manufactured Home

Comprehensive Excluding Flood and Excluding Earthquake (042)

| Internal Limits for the Package | | | |
|---------------------------------|-------------------|-----------|--|
| Other | Personal Personal | | |
| Structures | Property | Liability | |
| 10% | 50% | \$50,000 | |

| Product Code | Flat Base Rate | Min Rate Value | Min Val Accept | UVRC Code | Cov Relativity |
|-----------------|----------------|-------------------|-------------------|-----------|-------------------|
| 042 | \$477.00 | \$7,000 | \$1,000 | JL | 1.00 |

OWNER PAGE RATING FACTORS

| Territory | Factor |
|-----------|--------|
| 50 | 1.00 |
| 51 | 1.66 |

| Location | Factor |
|-------------|--------|
| Protected | 1.00 |
| Unprotected | 1.24 |

Protected: Located within 5 road miles of a responding fire department.

Unprotected: Not otherwise qualifying as protected.

| Age of Insured | Factor |
|-------------------|--------|
| 18 - 34 | 1.12 |
| 35 - 49 | 1.05 |
| 50 - 64 | 0.98 |
| 65 + | 0.93 |

| Age of Home | Factor |
|----------------|--------|
| New - 1 | 1.00 |
| 2 - 3 | 1.03 |
| 4 - 5 | 1.08 |
| 6 - 10 | 1.16 |
| 11 - 15 | 1.19 |
| 16 - 20 | 1.22 |
| 21 + | 1.28 |

NAIC LOSS COST DATA ENTRY DOCUMENT

| 1. This filing transmittal is part of Company Tracking # | | | 20110214-09 | | | |
|--|---|--|----------------------|-------------------------------|--|--|
| 2. | If fi | ling is an adoption of an advisory organization loss cost filing, give me of Advisory Organization and Reference/ Item Filing Number | n/a | | | |
| 3. | Company Name 3. A. American Modern Home Insurance Company | | | Company NAIC Number 361-23469 | | |
| | Product Coding Matrix Line of Business (i.e., Type of Insurance) Product Coding Matrix Line of Insurance (i.e., Sub-type of Insurance) | | | | | |
| 4. | A. | Homeowners | B. Mobile Homeowners | | | |

5.

| (A) | | | FOR LOSS COSTS ONLY (n/a) | | | | | | | |
|-------------------------|--------------|--------------|---------------------------|--------------|------------|-----------------|-------------|--|--|--|
| | (B) | (C) | (D) | (E) | (F) | (G) | (H) | | | |
| COVERAGE | Indicated | Requested | | Loss Cost | Selected | Expense | Co. Current | | | |
| (See Instructions) | % Rate | % Rate | Expected | Modification | Loss Cost | Constant | Loss Cost | | | |
| | Level Change | Level Change | Loss Ratio | Factor | Multiplier | (If Applicable) | Multiplier | | | |
| 10101 | 25.4 | 25.04 | | | | | | | | |
| 10111 | 10.5 | 8.77 | | | | | | | | |
| 10301 | -0.9 | 0 | | | | | | | | |
| 10511 | 0.2 | 0 | | | | | | | | |
| 10201 | 51.3 | 0 | | | | | | | | |
| | | | | | | | | | | |
| TOTAL OVERALL EFFECT | 23.8 | 20.07 | | | | | | | | |

| 6. | 5 Year History | Rate | Rate Change History | | | | | | | |
|------|----------------|----------------|---------------------|----------------------------------|-----------------------------|---------------------|---------------------------|--|--|--|
| Year | Policy Count | % of Change | Effective Date | State Earned Premium (000) | Incurred Losses (000) | State Loss Ratio | Countrywide Loss Ratio | | | |
| | | | | | | | | | | |
| 2010 | 13795 | 1.9% | 9/1/2010 | 8093 | 4952 | 61.2% | 45.2% | | | |
| 2009 | 13972 | 10.4% | 6/1/2009 | 7553 | 5863 | 77.6% | 52.2% | | | |
| 2008 | 13964 | -2.1% | 3/15/2008 | 7424 | 6097 | 82.1% | 52.7% | | | |
| 2007 | 14031 | 3.6% | 9/1/2007 | 7205 | 2731 | 37.9% | 36.2% | | | |
| 2006 | 14155 | | | 7073 | 3488 | 49.3% | 40.2% | | | |
| | | | | | | | · | | | |

| Expense Constants | Selected Provisions |
|-----------------------------|------------------------|
| A. Total Production Expense | 22.3% |
| B. General Expense | 9.9% |
| C. Taxes, License & Fees | 3.0% |
| D. Underwriting Profit | |
| & Contingencies | 7.5% |
| E. Other (Reinsurance) | 1.0% |
| F TOTAL | 43.7% |

| 8. | n/a | _Apply Lost Cost Factors to Future filings? (Y or N) |
|-----|-------|---|
| 9. | 33.91 | Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): |
| 10. | 0.00 | Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): |

NAIC LOSS COST DATA ENTRY DOCUMENT

| 1. | This filing transmittal is part of Company Tracking # | | | 20110214-09 | | | |
|--|---|--|------|--|--|--|--|
| 2. If filing is an adoption of an advisory organization loss cost filing, give name of Advisory Organization and Reference/ Item Filing Number | | | | | | | |
| | Company Name | | | Company NAIC Number | | | |
| 3. | A. | A. American Modern Home Insurance Company | | 361-23469 | | | |
| | | Product Coding Matrix Line of Business (i.e., Type of Insurance) | Proc | duct Coding Matrix Line of Insurance (i.e., Sub-type of Insurance) | | | |
| 4. | A. | Homeowners | B. | Mobile Homeowners | | | |

5.

| (A) | | | FOR LOSS COSTS ONLY | | | | | | | |
|-------------------------|--------------|--------------|---------------------|--------------|------------|-----------------|-------------|--|--|--|
| | (B) | (C) | (D) | (E) | (F) | (G) | (H) | | | |
| COVERAGE | Indicated | Requested | | Loss Cost | Selected | Expense | Co. Current | | | |
| (See Instructions) | % Rate | % Rate | Expected | Modification | Loss Cost | Constant | Loss Cost | | | |
| | Level Change | Level Change | Loss Ratio | Factor | Multiplier | (If Applicable) | Multiplier | | | |
| 10101 | 25.8 | 25.04 | | | | | | | | |
| 10111 | 10.7 | 8.77 | | | | | | | | |
| 10301 | -0.9 | 0 | | | | | | | | |
| 10511 | 0.4 | 0 | | | | | | | | |
| 10201 | 51.5 | 0 | | | | | | | | |
| | | | | | | | | | | |
| TOTAL OVERALL EFFECT | 24.2 | 20.07 | | | | | | | | |

| 6. | 5 Year History | Rate | e Change His | tory | | | |
|------|----------------|----------------|-------------------|----------------------------------|-----------------------------|---------------------|---------------------------|
| Year | Policy Count | % of Change | Effective Date | State Earned Premium (000) | Incurred Losses (000) | State Loss Ratio | Countrywide Loss Ratio |
| | | | | | | | |
| 2010 | 13795 | 1.9% | 9/1/2010 | 8093 | 4952 | 61.2% | 45.2% |
| 2009 | 13972 | 10.4% | 6/1/2009 | 7553 | 5863 | 77.6% | 52.2% |
| 2008 | 13964 | -2.1% | 3/15/2008 | 7424 | 6097 | 82.1% | 52.7% |
| 2007 | 14031 | 3.6% | 9/1/2007 | 7205 | 2731 | 37.9% | 36.2% |
| 2006 | 14155 | | | 7073 | 3488 | 49.3% | 40.2% |
| | 1 | | 1 | | 1 | 1 | |

| Expense Constants | Selected Provisions | | |
|-----------------------------|------------------------|--|--|
| A. Total Production Expense | 22.3% | | |
| B. General Expense | 9.9% | | |
| C. Taxes, License & Fees | 3.0% | | |
| D. Underwriting Profit | | | |
| & Contingencies | 7.5% | | |
| E. Other (Reinsurance) | 1.0% | | |
| F. TOTAL | 43.7% | | |

| 8. | <u>n/a</u> | _Apply Lost Cost Factors to Future filings? (Y or N) |
|-----|------------|---|
| 9. | 33.91 | Estimated Maximum Rate Increase for any Insured (%). Territory (if applicable): |
| 10. | 0.00 | Estimated Maximum Rate Decrease for any Insured (%) Territory (if applicable): |
| | | |